

# Agenda Report

**TO:** City Council

July 12, 1999

**FROM:** City Manager

**SUBJECT:** Authorization to Enter into Contracts with Union Metal Corporation, Ameron Pole Products, a Division of Ameron International, and Young & Company to Furnish and Deliver Street Light Standards for the Old Pasadena and Pasadena Playhouse Districts for Amounts not to Exceed \$630,260.00, \$492,258.00 and \$248,320.00 respectively

## RECOMMENDATION:

It is recommended that the City Council accept the bids submitted by Union Metal Corporation, Ameron Pole Products, a Division of Ameron International, and Young & Company in response to the specifications for Furnishing and Delivering Street Light Standards for the Old Pasadena and Playhouse Districts, reject all other bids received, and authorize the City Manager to enter into such contracts as are required.

## BACKGROUND:

The Old Pasadena and Playhouse Districts projects are included in the FY 2000 Capital Improvement Program. On May 17, 1999, a construction contract was awarded for these projects and work has begun.

The City will provide 291 standards to the installation contractor for these projects. In addition, 12 spare standards are to be provided. The Public Works and Transportation Department prepared the specifications for these standards and bids have been requested and received.

There are three different types of street light standards to be provided. Each type is a separate bidding process and, based on the bids received, three separate contracts are to be awarded.

Bid packets were sent directly to six pole manufacturers. In addition, this procurement was advertised in The Journal News on June 10, 1999. As a result of this advertisement, three additional bid packets were obtained by vendors. Bids were received from five vendors.

Following advertising, bids were opened on June 23, 1999 and are as follows:

<u>Bidder</u>	<u>Amount</u>
<u>Type 1 Standard</u>	
1. Union Metal Corporation, Canton, Ohio	\$630,260.00
Engineer's Estimate	\$598,000.00
<u>Type 2 Standard</u>	
1. Ameron Pole Products, a Division of Ameron International, Ventura	\$492,258.00
Engineer's Estimate	\$409,500.00
<u>Type 3 Standard</u>	
1. Young & Company, Pasadena	\$248,320.00
2. Emery Fixtures, a Division of Thomas and Betts, Emporia, Kansas	248,320.00
3. Antique Street Lamps, Inc., Austin, Texas	408,370.00
Engineer's Estimate	\$310,400.00

Only one bid was received for Types 1 and 2. Of the three bids received for Type 3, two were identical, one from a manufacturer and the other from that manufacturer's local distributor. Because the distributor is located in Pasadena, that bid gets a one per cent local preference which reflects the amount of sales tax the City will receive. As a result of the local preference, the distributor's bid is considered to be lower.

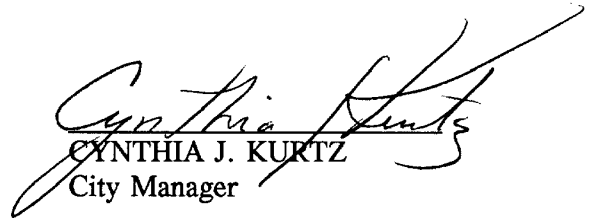
Union Metal Corporation, Ameron Pole Products and Young & Company are the lowest responsive and responsible bidders for the three pole types. Therefore, it is recommended that they be awarded separate contracts for these procurements.

All three companies submitted the required affirmative action forms. The proposed contracts are in compliance with the Affirmative Action in Contracting Ordinance P.M.C. 4.09 and the Competitive Bidding Ordinance P.M.C. 4.08.

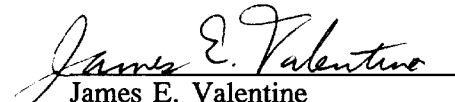
FISCAL IMPACT:

Funds for these lighting standards are available in Budget Account No. 73934, Old Pasadena Streetscapes and Alley Walkways and Budget Account No. 73397, Playhouse District Streetscapes and Paseos Plan - Phase I.

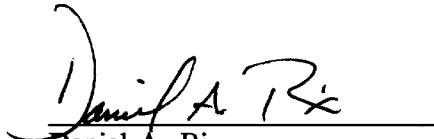
Respectfully submitted,

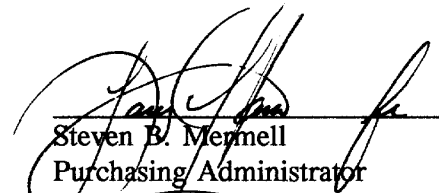
  
CYNTHIA J. KURTZ  
City Manager

Prepared by:

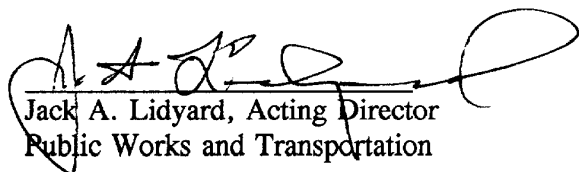
  
James E. Valentine  
Principal Engineer

Reviewed by:

  
Daniel A. Rix  
City Engineer

  
Steven B. Mennell  
Purchasing Administrator

Approved by:

  
Jack A. Lidyard, Acting Director  
Public Works and Transportation