

Agenda Report

May 11, 2026

TO: Honorable Mayor and City Council

FROM: Water and Power Department

SUBJECT: AUTHORIZE THE CITY MANAGER TO ENTER INTO CONTRACTS WITH 72 HOUR, LLC AND LOS ANGELES TRUCK CENTERS, LLC TO PURCHASE TWO PICKUP TRUCKS, ONE CRANE TRUCK, ONE VALVE TRUCK, ONE FLATBED TRUCK, AND THREE DUMP TRUCKS FOR A TOTAL AMOUNT NOT-TO-EXCEED \$1,939,410

RECOMMENDATION:

It is recommended that the City Council:

1. Find that the proposed action is not a project subject to the California Environmental Quality Act ("CEQA") pursuant to Section 21065 of CEQA and Sections 15060(c)(2), 15060(c)(3), and 15378 of the State CEQA Guidelines and, as such, no environmental document pursuant to CEQA is required;
2. Authorize the City Manager to enter into a contract with 72 Hour, LLC ("72 Hour") for the purchase of one Electric Vehicle ("EV") pickup truck for Pasadena Water and Power Department ("PWP"), in an amount not-to-exceed \$107,800, which includes the base contract amount of \$98,000 and a contingency of \$9,800 to provide for any necessary change orders. Competitive price bidding is not required pursuant to City Charter Section 1002(H) (Contracts with other governmental entities or their contractors for labor, material, supplies, or services);
3. Authorize the City Manager to enter into a contract with 72 Hour for the purchase of one one-ton Internal Combustion Engine ("ICE") pickup truck for PWP, in an amount not-to-exceed \$96,250, which includes the base contract amount of \$87,500 and a contingency of \$8,750 to provide for any necessary change orders. Competitive price bidding is not required pursuant to City Charter Section 1002(H) (Contracts with other governmental entities or their contractors for labor, material, supplies, or services);
4. Authorize the City Manager to enter into a contract with 72 Hour for the purchase of one ICE crane truck for PWP, in an amount not-to-exceed \$247,940, which includes the base contract amount of \$225,400 and a contingency of \$22,540 to provide for any necessary change orders. Competitive price bidding is not required

pursuant to City Charter Section 1002(H) (Contracts with other governmental entities or their contractors for labor, material, supplies, or services);

5. Authorize the City Manager to enter into a contract with 72 Hour for the purchase of one ICE valve truck for PWP, in an amount not-to-exceed \$249,700, which includes the base contract amount of \$227,000 and a contingency of \$22,700 to provide for any necessary change orders. Competitive price bidding is not required pursuant to City Charter Section 1002(H) (Contracts with other governmental entities or their contractors for labor, material, supplies, or services);
6. Authorize the City Manager to enter into a contract with Los Angeles Truck Centers, LLC (“LA Truck”) for the purchase of one EV flatbed truck for PWP, in an amount not-to-exceed \$235,180, which includes the base contract amount of \$213,800 and a contingency of \$21,380 to provide for any necessary change orders. Competitive price bidding is not required pursuant to City Charter Section 1002(H) (Contracts with other governmental entities or their contractors for labor, material, supplies, or services);
7. Authorize the City Manager to enter into a contract with LA Truck for the purchase of three CNG dump trucks for PWP, in an amount not-to-exceed \$1,002,540, which includes the base contract amount of \$911,400 and a contingency of \$91,140 to provide for any necessary change orders. Competitive price bidding is not required pursuant to City Charter Section 1002(H) (Contracts with other governmental entities or their contractors for labor, material, supplies, or services);
8. Grant the recommended contracts an exemption from the Competitive Selection process pursuant to Pasadena Municipal Code Section 4.08.049(B) contracts for which the City’s best interests are served; and,
9. Authorize the City Manager to approve no-cost amendments to the subject contracts including durational extensions.

BACKGROUND:

Pasadena Water and Power (“PWP”) performs maintenance, construction, and emergency operations on PWP’s water system. PWP crews require specialized vehicles to transport technical staff, heavy equipment, specialty tools, and construction materials essential to completing activities critical to water system reliability, resilience, and safety.

PWP is committed to advancing its transportation electrification goals and to advance compliance with expanding regulatory mandates and requirements. As a utility, PWP is responsible for ensuring continued reliability of its electric and water services. It is therefore crucial to maintain a diverse fleet capable of handling a wide range of tasks, from routine maintenance to emergency repairs. A diverse fleet will enable PWP to operate during sustained power outages or fuel shortages, minimizing operational risks.

Furthermore, this diversity enhances PWP's ability to respond quickly and efficiently to emergencies such as power outages or water pipeline breaks, ultimately improving service reliability, customer satisfaction, and mutual assistance to other utilities. PWP invests annually in vehicle and equipment replacement through the Capital Improvement Program and has identified the need to replace eight existing vehicles in its fleet as follows:

Pickup Trucks:

PWP identified a new 2026 Chevrolet Silverado EV as a comparable model to replace an aging ICE Ford F250 Truck in the fleet. Staff determined that this EV is reliable and comparable to the current ICE vehicles used by the department for its operations. The standard replacement schedule for these vehicles is ten years. Vehicle # 1103 is a Ford F250 pickup truck that is nearly 20 years old, has nearly 80,000 miles, and has incurred over \$40,000 in maintenance costs.

PWP performed extensive research of available Zero Emission Vehicles ("ZEV") to replace an existing ICE Ford F250 Truck. The standard replacement schedule for these vehicles is ten years. Vehicle # 1104 is a Ford F250 pickup truck that is nearly 20 years old, has nearly 30,000 miles, and has incurred over \$30,000 in maintenance costs. PWP utilizes this truck for chlorine transportation throughout its network of wells and reservoirs. Currently, there are no equivalent EV models available on the market due to safety concerns. California Accidental Release Prevention ("CalARP") and California Division of Occupational Safety and Health ("Cal/OSHA") require drivers to take proper precautions while handling hazardous materials. An EV's battery system introduces risks (such as fire or heat) that are not appropriate when transporting chlorine.

Staff must have access to efficient and reliable City vehicles for adequate job performance. These vehicles allow staff to transport essential tools and equipment to monitor and maintain PWP's treatment plants, wells, reservoirs, booster pumps, and to repair water main lines. Therefore, PWP recommends purchasing one new ICE pickup truck and one new EV pickup truck.

Crane Truck:

PWP performed extensive research of available ZEVs to replace an existing ICE Ford F350 Crane Truck. Currently, there are no equivalent ZEV models available on the market. The standard replacement schedule for these vehicles is ten years. Vehicle # 1140 is a Ford F350 truck with crane upfitting. This vehicle is nearly 20 years old, has over 100,000 miles, and has incurred nearly \$60,000 in maintenance costs. Additionally, sourcing replacement parts for such an aged vehicle has become challenging, often resulting in prolonged service downtime.

PWP uses crane trucks for large meter replacements and installation. The meters can be very heavy with their weight awkwardly distributed. Crane trucks allow for ease of

meter installation and removal, while improving equipment alignment and helping to avoid potential safety issues.

The crane trucks contain Acetylene and Oxygen compressed gas tanks. These gases are used for cutting and brazing steel and metal. The gases are flammable and require special storage. An EV is not appropriate for this vehicle, as the crane must be bolted into the truck bed, and the Acetylene and Oxygen compressed gas tanks are connected to the truck bed where the battery is normally placed. Therefore, PWP must purchase an ICE vehicle for upfitting and safety reasons.

Valve Truck:

PWP performed extensive research of available ZEVs to replace an existing ICE Ford F250 Truck. The standard replacement schedule for these vehicles is ten years. Vehicle # 2183 is a Ford F550 truck with valve upfitting. It is 20 years old, has over 100,000 miles, and has incurred over \$50,000 in maintenance costs.

PWP utilizes valve trucks primarily for exercising water valves, which is important to prevent seizing, corrosion, and mineral buildup that lead to inoperability. The trucks are equipped with vacuums used for cleaning out large vaults, meter boxes, and gate cans. They also contain pressure washers that dispense clean water to assist with the vacuuming process to help regulate dust. The weight and drilling of the truck bed for connecting equipment will not allow for the electrification of this vehicle. Currently, there are no equivalent EV models available on the market that meet PWP's needs for the valve exercising upfitting required. Therefore, PWP recommends purchasing an ICE valve truck.

Flatbed Truck:

PWP identified the 2026 RIZON e18Lx, which is a new, all-electric Class 5 medium-duty cabover truck with a payload capacity of 18,850 lbs., a range of up to 160 miles, and supports both Level 2 AC and DC fast charging as a comparable model to replace an aging ICE GMC C7500 Truck in the fleet. Staff have determined that this EV is reliable and comparable to the current ICE vehicles used by the department for its operations. The standard replacement schedule for these vehicles is ten years. Vehicle # 2137 is a GMC C7500 truck. It is over 20 years old, has nearly 30,000 miles, and has incurred nearly \$40,000 in maintenance costs.

This vehicle has a lift gate and is primarily used by PWP for transporting heavy tools and equipment such as saws, backhoe breakers, fittings, pipe, metal construction plates, and other hefty materials that cannot be lifted by hand.

Dump Trucks:

PWP performed extensive research of available ZEVs to replace three existing ICE C7500 dump trucks. Currently, there are no equivalent ZEV models available on the

market. The standard replacement schedule for these vehicles is ten years. Vehicle #'s 2297, 2298, and 2094 are GMC C7500 trucks. These vehicles are upwards of 20 years old, have almost 100,000 miles, and have incurred nearly \$100,000 in maintenance costs. Additionally, sourcing replacement parts for such aged vehicles has become challenging, often resulting in prolonged service downtime.

Dump trucks are heavy-duty vehicles with bodies that tilt or open at the back that may be used for unloading debris, spoiled dirt, and rock and bituminous materials, etc. PWP utilizes dump trucks to assist with water main line replacements, hauling away trash after the Rose Parade or Rose Bowl events, and removing downed trees and branches after heavy windstorms or other natural disasters. The vehicles also play a vital role with emergency water main breaks and repairs and are an efficient and cost-effective way to transport large capacities of materials over short distances.

PWP has identified a new Freightliner 114SD Plus with a BeauRoc 15 ft. dump body by Enoven Truck as a comparable model. It is a Class 7/8 Heavy Duty truck with a Gross Vehicle Weight Rating of up to 92,000 lbs. There are no electric truck models in this weight class built for utility operations. However, Compressed Natural Gas (“CNG”) dump trucks offer several environmental benefits, such as reduced emissions, cleaner combustion with less black smoke, and quieter operation limiting noise pollution. Therefore, PWP recommends purchasing three CNG dump trucks.

Table I below shows a summary of the replacement vehicles’ total cost. See Attachment A for a detailed table showing each individual vehicle and its cost.

Table I – Summary of Replacement Vehicles

Vehicle Type	Amount
1 Pickup Truck (EV)	\$98,000
1 Pickup Truck (ICE)	\$87,500
1 Crane Truck (ICE)	\$225,400
1 Valve Truck (ICE)	\$227,000
1 Flatbed Truck (EV)	\$213,800
3 Dump Trucks (CNG)	\$911,400
Total Base Contract Amount	\$1,763,100

The remaining Water Delivery section’s vehicles expected to be replaced with FY 2026 appropriations are planned to be purchased with bid awards from PWP's Power Delivery section.

Competitive Bidding Not Required (Sourcewell):

Sourcewell, a local government unit, public corporation, and public agency under the laws of the state of Minnesota (formerly the National Joint Powers Alliance), is a national service cooperative that combines the purchasing power of more than 50,000

member agencies and streamlines the purchasing process. It awards contracts at the manufacturing level, but local area distributors sell the equipment.

Sourcewell operates as a service cooperative and acts as a national municipal contracting agency which establishes and provides nationally leveraged and competitively solicited purchasing contracts that can be utilized by member agencies, such as the City of Pasadena.

In June of 2025, Sourcewell issued a Request for Proposals for Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories. 55 submissions were received and evaluated by the Sourcewell selection committee. Submissions were scored on criteria such as pricing, value, variety offered, viability, marketplace success, and bidders' ability to service the contract nationally. The process undergone by Sourcewell has resulted in competitive pricing, which the City can piggyback for the vehicles and all upfitting costs. 72 Hour earned the highest score out of 55 respondents with a total score of 874 points out of a possible 1,000 and was awarded a contract through November 2029.

Additionally, in February of 2024, Sourcewell issued a Request for Proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services. Ten submissions were received and evaluated by the Sourcewell selection committee. Submissions were scored on criteria such as pricing, warranty coverage, variety of products offered, and bidders' ability to service the contract nationally. Los Angeles Truck Centers (VVG Holdings, LLC) was one of the vendors awarded a contract which extends through July of 2028.

Competitive Bidding Not Required (Statewide Contracts):

The Contracts Management Unit ("CMU") in the Procurement Division of the Department of General Services for the State administers statewide contracts for use by state departments and California local governments. Statewide contracts are a type of Leveraged Procurement Agreement ("LPA"), used as one of the state's main procurement vehicles for leveraging its buying power.

Statewide contracts are primarily established to reduce the need to conduct repetitive bids for like products, and many have green standards. These contracts are developed based on the business needs of state of California departments through a competitive bidding process.

In November of 2025, the State of California issued a Statewide Contract for Alternate Fuel Medium/Heavy Duty Vehicles. PWP plans to purchase one vehicle, an electric flatbed truck, citing this Statewide Contract as a purchase exemption.

Staff are requesting concurrence from the City Council that it is in the best interest of the City to purchase the requested vehicles and related equipment and accessories from 72 Hour and LA Truck utilizing the Sourcewell government contracts # 081325-NAF and 032824-DAI, respectively, and Statewide Contract #1-23-23-22 A through D &

F-G. This eliminates the need to solicit items that are already competitively priced and expedites the time required to take delivery of new vehicles. This is especially crucial as the supply chain issues continue in the heavy-duty vehicle automotive industry.

A 10% contingency has been added to the requested contract amounts to combat possible supply chain issues and account for final design adjustments. Order placement and delivery delays can extend beyond the current manufacturers' order window. Sourcewell and Statewide Contract vehicle orders are not final until the vendor receives the purchase order. If the price increases slightly when the order window reopens, PWP must be able to adjust accordingly. In addition, most of the vehicles have highly customized upfitting and a design review phase before final assembly is completed. This process can sometimes have a slight impact on the final price.

Since 2016, the City has awarded 126 contracts to 72 Hour and 79 contracts to LA Truck.

COUNCIL POLICY CONSIDERATION:

The proposed contracts are consistent with the City Council's goals to maintain fiscal responsibility and stability, and PWP's strategic initiatives to enhance customer satisfaction and confidence, improve efficiency and business continuity, and maintain PWP's fiscal health and stability.

The proposed contracts also support the City's values and goals as laid out in the Pasadena Climate Action Plan ("CAP") and demonstrate PWP's commitment to electrify its fleet while promoting the adoption of alternative fuel vehicles citywide.

ENVIRONMENTAL ANALYSIS:

The action proposed herein is not subject to the California Environmental Quality Act ("CEQA") in accordance with Section 21065 of CEQA and State CEQA Guidelines Sections 15060 (c)(2), 15060 (c)(3), and 15378. The purchase of these vehicles is a continuing administrative and maintenance activity (i.e., purchasing of supplies). This action would not cause either a direct physical change in the environment or a reasonably foreseeable indirect physical change in the environment. Therefore, the proposed action is not a "project" subject to CEQA, as defined in Section 21065 of CEQA and Section 15378 of the State CEQA Guidelines. Since the action is not a project subject to CEQA, no environmental document is required.

FISCAL IMPACT:

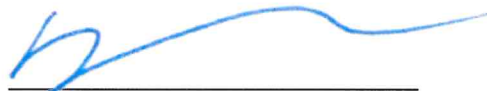
The total cost of this action, including contingency, is \$1,939,410. Funding for this action will be addressed by the utilization of the Purchase of Vehicles and Equipment – Water Fund (01600) CIP budget. It is anticipated that the total cost will be expended in FY 2027 due to expected lead times. There is no impact on the General Fund.

The following table represents a contract summary.

Table II: Contracts Summary

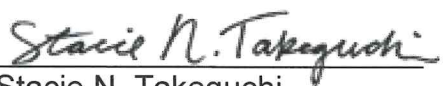
Base Contracts	\$1,763,100
Contract Contingencies	\$176,310
Total Fiscal Impact	\$1,939,410

Respectfully submitted,



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MATTHEW E. HAWKESWORTH
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Attachment A – Table of Recommended Replacement Vehicles