



Agenda Report

March 23, 2026

TO: Honorable Mayor and City Council

FROM: Water and Power Department

SUBJECT: AUTHORIZE THE CITY MANAGER TO ENTER INTO A CONTRACT WITH AMERICAN GLOBAL SECURITY, INC. ("AGS") FOR SECURITY GUARD SERVICES FOR A GRAND TOTAL AMOUNT NOT-TO-EXCEED \$3,579,455 FOR UP TO FIVE YEARS

RECOMMENDATION:

It is recommended that the City Council:

- 1) Find that the action proposed herein is not a "project" subject to the California Environmental Quality Act (CEQA) pursuant to State CEQA Guidelines Section 21065 and within the meaning of Section 15378(b); and
- 2) Authorize the City Manager to enter into a contract, as a result of the competitive selection process, as specified by Section 4.08.047 of the Pasadena Municipal Code, with American Global Security, Inc. for Security Guard Services for three years with the option for two additional one-year extensions subject to the approval of the City Manager for an annual amount of \$715,891 and a grand total amount not-to-exceed \$3,579,455, which includes the base contract amount of \$3,254,050 and a contingency of \$325,405 to provide for any necessary change orders. Competitive price bidding is not required pursuant to City Charter Section 1002F contracts for professional or unique services.

BACKGROUND:

Pasadena Water and Power ("PWP") is a municipally owned water and electric utility that is responsible for providing safe and secure environments for PWP employees and utility owned site locations. To this effect, PWP seeks to secure a responsible and responsive company to provide security patrol services for the Glenarm Power Plant, Azusa Plant and the Santa Anita Receiving Station / Wadsworth Treatment Facility. The security company assigned to each location will provide perimeter and internal patrols, secure points of entry to each location and respond to and/or report suspicious activity to PWP staff and law enforcement officials as necessary.

PWP issued a Request for Proposals (“RFP”) on April 21, 2025, to solicit competitive proposals for security services. The RFP was posted through OpenGov, the City’s procurement platform, which generated notices to all vendors who have previously registered with the City for this particular commodity class. A total of 48 vendors downloaded the specifications, of which two were local. PWP received proposals from 19 vendors, of which two were from local firms. A PWP evaluation team made up of representatives from the Power Plant, Power Supply Administration, and Finance and Administration evaluated all 19 proposals. The proposals received were scored based on criteria listed in the RFP, as shown in Table I:

Table I: RFP Scoring Criteria

Scoring Criteria	Maximum 100 Points
Proposed Solution	40 Points
Experience and References	30 Points
Cost Proposal	20 Points
Local Pasadena Business	5 Points
Small or Micro-Business	5 Points

A summary of the scoring is shown below in Table II. Among the 19 vendors who submitted proposals, the response from AG Coast Corporation, dba California Panther Security (“AG Coast”) received the highest score. Pursuant to City Council authorization on August 18, 2025, Contract #33376 was awarded to AG Coast effective October 10, 2025. The contract was subsequently terminated effective December 4, 2025. As security services are still needed for the sites mentioned above, PWP would like to award a contract to the second-highest scoring vendor, AGS.

Table II: Proposal Scores

Proposer	Location	Average Total Points (Out of 100)
AG Coast Corporation	Los Angeles, CA	84
Alltech Industries Inc.	Monterey Park, CA	62
American Global Security, Inc.	Chatsworth, CA	82
American Guard Services, Inc.	Los Angeles, CA	75
Authentic Private Security Services, Inc	Simi Valley, CA	45
Citiguard, Inc.	West Hills, CA	60
Condor Security of America	Salinas, CA	56
Diligent Protection Group, Inc.	San Bernardino, CA	31
Elite Guard Security Services	Irvine, CA	65
Esprit De Security Services, Inc	Gardena, CA	52
Good Guard Security, Inc.	Miami, FL	70
Guardian Eagle Security, Inc.	Los Angeles, CA	63
Inter-Con Security Systems, Inc.	Pasadena, CA	65
J1S & Associates Security Services	Placentia, CA	50

Peralta Management Co LLC	Whittier, CA	43
Platinum Security Inc.	Los Angeles, CA	81
TSI Protective Services	Pasadena, CA	61
Unified Protective Services, Inc.	Hawthorne, CA	65
Universal Protection Service, LP	Sacramento, CA	77

The RFP invited proposers to provide pricing for each of the three PWP locations and pricing for additional locations, as needed. The contract award only reflects the pricing for each of the three PWP locations and contingency.

Glenarm Power Plant, Azusa Hydroelectric Plant, and the Santa Anita Receiving Station/Wadsworth Treatment Facility comprise part of the City's critical infrastructure, directly impacting the City's ability to deliver electricity and safe drinking water to residents. The contract will allow for a continuous security presence, with regular patrols at the Glenarm Power Plant and Santa Anita/Wadsworth Facility.

Based on the scoring criteria, staff recommends awarding a contract to AGS to provide security patrol services to protect PWP facilities and assets for an annual price of \$715,891 for a total not-to-exceed amount of \$3,579,455 for up to five years. AGS was awarded a \$237,500 contract in October, 2023 by the City of Pasadena (Department of Housing, Contract #32786). City Council recently authorized an additional \$220,000 on the contract at the January 26, 2026 meeting.

COUNCIL POLICY CONSIDERATION:

This authorization supports the City Council's strategic planning goal to maintain fiscal responsibility and stability, improve, maintain, and enhance public facilities and infrastructure, support and promote the quality of life and local economy and to ensure public safety.

ENVIRONMENTAL ANALYSIS:

CEQA excludes, from environmental review, actions that are not "projects" as defined by CEQA Guidelines Section 21065 and within the meaning of Section 15378(b). Sections 21065 and 15378(b) define a project as an action which may cause either a direct physical change in the environment, or a reasonably foreseeable indirect physical change in the environment. Section 15378 excludes from the definition of "project" continuing administrative or maintenance activities, such as purchases for supplies and services. The actions proposed herein, authorizing the City Manager to enter into a contract for security patrol services, is an administrative activity for the purchasing of services, and therefore is not a "project" as defined by CEQA. Since the action is not a project subject to CEQA, no environmental document is required.

FISCAL IMPACT:

The cost of the recommended action is \$3,579,455 over five years, if the optional extensions are exercised, as broken out in Table III below.

Table III: Fiscal Impact Summary

Fiscal Year	Base Contract	Contingency	Total
2026	\$ 162,703	\$ 16,270	\$ 178,973
2027	\$ 650,810	\$ 65,081	\$ 715,891
2028	\$ 650,810	\$ 65,081	\$ 715,891
2029	\$ 650,810	\$ 65,081	\$ 715,891
2030	\$ 650,810	\$ 65,081	\$ 715,891
2031	\$ 488,107	\$ 48,811	\$ 536,918
Total	\$ 3,254,050	\$ 325,405	\$ 3,579,455

The Department will utilize existing budgeted appropriations in the Power Operating Fund (401) and Water Operating Fund (402) to support the first year of contract costs. Future contract costs will be budgeted as part of the department’s annual operating budget. There is no impact to the General Fund.

Respectfully submitted,



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