

# Agenda Report

March 2, 2026

**TO:** Honorable Mayor and City Council

**FROM:** Department of Information Technology

**SUBJECT: AUTHORIZE THE CITY MANAGER TO ENTER INTO CONTRACTS WITH CERAGON NETWORKS INC., CROSTOWN ELECTRICAL & DATA, INC., AND ANIXTER, INC. FOR FIBER MATERIALS, SPLICING AND TESTING, AND WIFI EQUIPMENT, INSTALLATION, AND MAINTENANCE FOR A COMBINED TOTAL AMOUNT NOT-TO-EXCEED \$2,272,020**

## **RECOMMENDATION:**

It is recommended that the City Council:

1. Find that the proposed actions are categorically exempt from the California Environmental Quality Act ("CEQA"), pursuant to State CEQA Guidelines Section 15301 (Class 1 – Existing Facilities) and that there are no features that distinguish this project from others in the exempt class and, therefore, there are no unusual circumstances;
2. Award contract to lowest and best bid dated September 18, 2025 submitted by Ceragon Networks Inc. in response to the specifications to furnish Park Wi-Fi Installation in City Parks, authorize the City Manager to enter into a five-year contract with a total not-to-exceed amount of \$829,972, which includes the base contract amount of \$691,643 and a twenty percent contingency of \$138,329 to provide for any necessary change orders;
3. Award contract to lowest and best bid dated September 11, 2025 submitted by Crosstown Electrical & Data, Inc. in response to the bid specifications for Splicing and Testing of Fiber Optic Cable, authorize the City Manager to enter into a three-year contract with a total not-to-exceed amount of \$1,103,058, which includes the base contract amount of \$1,002,780 and a ten percent contingency of \$100,278 to provide for any necessary change orders;
4. Award contract to lowest and best bid dated September 16, 2025 submitted by Anixter, Inc. in response to the bid specifications for Fiber Optic Cable and Microduct, authorize the City Manager to enter into a three-year contract with a total not-to-exceed amount of \$338,990, which includes the base contract amount of \$282,492 and a twenty percent contingency of \$56,498 to provide for any necessary change orders; and

5. Authorize the City Manager to approve no-cost amendments to the subject contracts including durational extensions and necessary change orders.

**BACKGROUND:**

On May 9, 2022, the City was awarded a \$1,500,000 grant through the Economic Development Initiative (EDI), Community Project Funding (CPF) to expand public broadband access by deploying Wi-Fi at 17 City parks and park facilities. Prior to formally accepting the grant, the Department of Housing and Urban Development (HUD) required a detailed project summary and line-item budget.

To fulfill this requirement, the City contracted with a vendor in 2023 to develop a comprehensive wireless network design. This design phase, categorized as “soft costs” under the grant terms, enabled staff to establish a precise budget and deployment timeline for the installation phase. Following completion of the design, Department of Information Technology (DoIT) staff prepared three separate bid specifications for various components of the project as follows:

<b>Bid Specifications</b>	<b>Date Issued</b>	<b>Due Date</b>
WiFi Equipment & Installation	July 14, 2025	August 20, 2025
Splicing and Testing of Fiber Optic Cable	August 21, 2025	September 11, 2025
Fiber Optic Cable and Microduct	August 21, 2025	September 16, 2025

A Notice Inviting Bids for each of the bid specifications above was posted on OpenGov procurement, which generated notices to all vendors previously registered with the City for each type of product category. All bids were requested and received in accordance with Section 4.08.070 of the Pasadena Municipal Code. Per the City’s procurement policy and the terms of the grant, contract awards are based on the lowest responsive bid under each of the bid specifications as summarized below. Contract awards were contingent upon environmental review approvals from HUD, which were delayed significantly because of the government shutdown in the latter part of 2025. Because of this, staff confirmed with each of the vendors that they’ll honor the pricing in their bids.

**WiFi Equipment & Installation**

This is for the equipment, installation, and ongoing maintenance of the Public Parks Wireless Wi-Fi Network. Following the Notice Inviting Bids on July 14, 2025, a total of sixty-eight vendors downloaded the bid specifications, and four responses were received by the submission deadline of August 20, 2025. After reviewing all submissions for compliance and qualifications, Ceragon Networks Inc. was determined to be the lowest responsible bidder.

<b><u>Bidder</u></b>		<b><u>Amount</u></b>
1. Ceragon Networks Inc.	Plano, TX	\$ 691,643.00
2. Smartwave Technologies	Alpharetta, GA	\$1,060,545.00
3. Slice Wireless Solutions	Irvine, CA	\$1,143,722.00
4. LAN WAN Enterprise	Irvine, CA	\$1,270,000.27

Ceragon Networks Inc. submitted the lowest responsive and responsible bid that met all requirements outlined in the specifications. Staff recommends authorizing a contract not to exceed of \$829,972, which includes Wi-Fi equipment and installation services, as well as five years of maintenance beginning upon completion of installation, and a twenty percent contingency. A breakdown of the proposed contract is below:

Base Implementation Amount	\$667,783
Maintenance & Support (5 Year)	\$ 23,860
Contingency Allowance (20%)	<u>\$138,329</u>
Contract "Not To Exceed" Amount	\$829,972

Ceragon Networks Inc. is a well-qualified provider of wireless communication solutions, with extensive experience deploying large-scale Wi-Fi infrastructure for municipalities and public spaces. They have a proven track record in designing, installing, and maintaining high-performance Wi-Fi networks.

There are currently no open purchase orders or contracts with Ceragon Networks Inc.

### **Splicing and Testing of Fiber Optic Cable**

This is for splicing and testing of fiber optic cables for the Public Parks Wireless Wi-Fi Network, as well as ongoing as-needed services for the City's entire fiber network. Following the Notice Inviting Bids on August 21, 2025, a total of forty vendors downloaded the bid specifications, and four responses were received by the submission deadline of September 11, 2025. After reviewing all submissions for compliance and qualifications, Crosstown Electrical & Data, Inc., was determined to be the lowest responsible bidder.

### **Bidder**

		<b><u>Amount</u></b>
1. Crosstown Electrical & Data, Inc.	Irwindale, CA	\$1,002,780
2. SECC Corporation	Corona, CA	\$2,175,696
3. Select Electric, Inc.	Anaheim, CA	\$2,523,485

Crosstown Electrical & Data, Inc. submitted the lowest responsive and responsible bid that met all requirements outlined in the specifications. Staff recommends authorizing a contract not to exceed of \$1,103,058, which includes splicing, testing, and procurement of fiber optic related materials and a ten percent contingency. A breakdown of the proposed contract is below:

Base Implementation Amount	\$1,002,780
Contingency Allowance (10%)	<u>\$ 100,278</u>
Contract "Not To Exceed" Amount	\$1,103,058

Crosstown Electrical & Data, Inc. is a Southern California-based electrical contracting firm incorporated in 1998 with extensive experience delivering electrical and communications infrastructure for public-sector projects. They specialize in complex electrical and data infrastructure work, including electrical systems, intelligent

transportation systems (ITS), fiber optics, copper cabling, wireless communications, CCTV, and related communications systems.

There is currently one open contract with Crosstown Electrical & Data, Inc., which was awarded through a formal competitive bid process in 2024.

**Fiber Optic Cable and Microduct**

This is for procurement of fiber optic materials for the Public Parks Wireless Wi-Fi Network, as well as ongoing as-needed materials for the City’s entire fiber network. Following the Notice Inviting Bids on August 21, 2025, a total of fifty-two vendors downloaded the bid specifications, and two responses were received by the submission deadline of September 16, 2025, however, one of the bidders withdrew their response, and thus, it was not considered. Therefore, only one submission was received, and after reviewing it for compliance and qualifications, Anixter, Inc. was determined to be the lone and lowest responsible bidder.

<u>Bidder</u>		<u>Amount</u>
1. Anixter, Inc.	Buena Park, CA	\$282,492

Anixter Inc. (Anixter) submitted the lowest responsive and responsible bid that met all requirements outlined in the specifications. Staff recommends authorizing a contract not to exceed \$338,990, which includes fiber optic cable and related materials and a twenty percent contingency. A breakdown of the proposed contract is below:

Base Implementation Amount	\$282,492
Contingency Allowance (20%)	<u>\$ 56,498</u>
Contract “Not To Exceed” Amount	\$338,990

Anixter is a leading global distributor of network and security, electrical and electronic, and utility power solutions with decades of experience supporting enterprise and public-sector connectivity projects. With a strong background in delivering end-to-end networking components and structured cabling systems, including fiber optic, Anixter has extensive experience supplying critical infrastructure for large-scale connectivity initiatives.

There are currently seven open contracts with Anixter, Inc., which were all awarded through formal competitive bid processes from 2020 to 2025.

Once all three contracts are fully executed, the selected vendors, DoIT staff, and staff from Parks, Recreation, and Community Services Department will collaborate to develop an implementation schedule and launch services as quickly as possible.

**COUNCIL POLICY CONSIDERATION:**

The contracts proposed in this agenda report promote the City Council's goal to improve, maintain and enhance public facilities and infrastructure by contributing to

maintenance and expansion of the City's fiber optic backbone, and increasing access to free public Wi-Fi at more parks and park facilities.

**ENVIRONMENTAL ANALYSIS:**

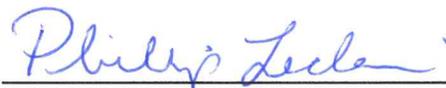
The proposed contracts are exempt from the CEQA pursuant to State CEQA Guidelines Section 15061 (b)(3), the "common sense" provision of CEQA (formerly the general rule), which applies to projects which may have the potential for causing a significant effect on the environment. The proposed actions are for installation of Wi-Fi equipment on existing structures, which will not result in any physical changes to the environment.

**FISCAL IMPACT:**

The total cost of these contracts including contingencies will be \$2,272,020. Funding for this action will be addressed by the utilization of existing budgeted appropriations in Capital Improvement Program projects #71169 (City Park Public Wifi Expansion) and #71172 (City Fiber Network Expansion FY 2025 – FY 2029), as well as annual budgeted appropriations in the fiber management operations account. It is anticipated that a combined total of \$227,202 will be spent in the current fiscal year across all three contracts with the remainder expended by FY 2032. Annual ongoing licensing, maintenance, and support costs for the Wi-Fi equipment beyond the first year, are estimated at \$4,772, and will be addressed by future budgeted appropriations in the Department of Information Technology operating budget. The following table represents a funding summary of the three contracts:

<b>Funding Source</b>	<b>Amount</b>
City Park Public Wifi Expansion	\$1,118,382
City Fiber Network Expansion FY 2025 – FY 2029	\$ 865,228
Fiber Management Operations	\$ 288,410
<b>Total:</b>	<b>\$2,272,020</b>

Respectfully submitted,



PHILLIP LECLAIR  
Chief Information Officer  
Department of Information Technology

Prepared by:



Jing Tung  
Senior IT Project Manager  
Department of Information Technology

Approved by:



MIGUEL MÁRQUEZ  
City Manager