

# Agenda Report

February 23, 2026

**TO:** Honorable Mayor and City Council

**FROM:** Police Department

**SUBJECT:** **AUTHORIZE THE CITY MANAGER TO ACCEPT THE BID DATED JUNE 20, 2025 FROM LEHR UPFITTERS OPCO, LLC AND ENTER INTO A CONTRACT FOR POLICE VEHICLE UPFITTING IN AN AMOUNT NOT TO EXCEED THE GRAND TOTAL OF \$750,000 FOR THREE YEARS**

## **RECOMMENDATION:**

It is recommended that the City Council:

1. Find the proposed action is exempt from the California Environmental Quality Act ("CEQA") pursuant to CEQA Guidelines Section 15061(b)(3); the "Common Sense" exemption that CEQA only applies to projects that may have an effect on the environment; and
2. Authorize the City Manager to accept the bid dated June 20, 2025, from Lehr Upfitters OpCo, LLC (Lehr Upfitters) as the lowest price responsive and responsible bidder in response to the project plans and specifications for police vehicle upfitting (marked and unmarked); and enter into a contract in an amount not to exceed the grand total of \$750,000 for three years, whichever occurs first.

## **BACKGROUND:**

The Police Department requires emergency vehicles to be equipped with emergency equipment in accordance with California Code of Regulations. Title 13, § 818. This code specifies that emergency vehicles will be equipped with steady, forward-facing red lights and may have additional blue and amber warning lights for emergency operations and visibility to other drivers. Additionally, police vehicles need specialized equipment to include prisoner partitions, secure storage for firearms, other police equipment, as well as window protectors and push bumpers to conduct normal police operations and ensure the safety of both officers and the public. Fitting this aftermarket equipment to vehicles is completed by a qualified upfitter.

On May 29, 2025, the City released an Invitation for Bids (IFB) for Police Vehicle Upfitting marked and unmarked. The IFB was posted on OpenGov, the City's online

procurement hub and requested pricing for upfitting an initial group of six vehicles. This work, and subsequent work, can be completed on internal combustion, hybrid, and battery electric vehicles. Any police vehicles purchased by the department that can be upfit with emergency equipment would be completed by the vendor during the proposed three year contract term. The IFB was downloaded by 5 companies. Four companies submitted bids by the due date of June 20, 2025. The bids were then evaluated for the lowest responsive and responsible bidder.

Airwave Communications Enterprises was the lowest priced bidder and a contract award was approved by City Council on July 21, 2025. The City subsequently entered into a contract with Airwave Communications; however, the vendor became unresponsive. Police Department staff, in coordination with Purchasing and City Attorney personnel, sent a demand letter to begin work on November 7, 2025. Airwave Communications Enterprises chose not to proceed further and agreed to terminate their contract with the City.

Lehr Upfitters was the next lowest bidder and agreed to honor their original pricing. Staff is recommending the City Council authorize the City Manager to enter into a contract with Lehr Upfitters to provide police vehicle upfitting services, not to exceed \$750,000 or three years, whichever occurs first. The contract with Lehr Upfitters will replace the original contract with Airwave Communications and allow for the same work to be completed. The City has no previous contracts with Lehr Upfitters but confirmed through references their ability to perform based on contracts with other government agencies on similar public safety vehicles.

#### **COUNCIL POLICY CONSIDERATION:**

The proposed action is consistent with the City Council's Strategic Plan Goals to ensure public safety and maintain fiscal responsibility and stability.

#### **ENVIRONMENTAL ANALYSIS:**

The proposed contract has been determined to be exempt from the California Environmental Quality Act ("CEQA") pursuant to State CEQA Guidelines Section 15061 (b)(3), the "Common Sense" Exemption that CEQA applies only to projects which have the potential for causing a significant effect on the environment. Such is the case with the contract authorization for upfitting services.

**FISCAL IMPACT:**

The total cost of this action is an amount not to exceed \$750,000 for a three-year term. Funding for this action will be addressed by the utilization of existing and future budgeted appropriations in the Police Department's Operating Budget in the General Fund.

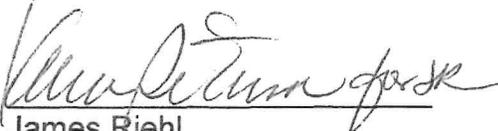
Respectfully submitted,



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EUGENE HARRIS  
Chief of Police

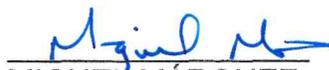
Prepared by:



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Approved by:



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MIGUEL MÁRQUEZ  
City Manager