



Agenda Report

August 18, 2025

TO: Honorable Mayor and City Council

FROM: Water and Power Department

SUBJECT: AUTHORIZE THE CITY MANAGER TO ENTER INTO A CONTRACT WITH AG COAST CORPORATION (DBA CALIFORNIA PANTHER SECURITY) FOR SECURITY SERVICES FOR A GRAND TOTAL AMOUNT NOT TO EXCEED \$3,099,080 FOR FIVE YEARS INCLUDING TWO OPTIONAL EXTENSIONS

RECOMMENDATION:

It is recommended that the City Council:

- 1) Find that the action proposed herein is not a "project" subject to the California Environmental Quality Act (CEQA) pursuant to State CEQA Guidelines Section 21065 and within the meaning of Section 15378(b); and
- 2) Authorize the City Manager to enter into a contract, as a result of competitive selection process, as specified by Section 4.08.047 of the Pasadena Municipal Code, with AG Coast Corporation dba California Panther Security ("AG Coast") for Department of Water and Power Security Services for three years with the option for two additional one-year extensions subject to the approval of the City Manager for a grand total amount not to exceed \$3,099,080, which includes the base contract amount of \$2,694,850 and a contingency of \$404,230 to provide for any necessary change orders. Competitive price bidding is not required pursuant to City Charter Section 1002F contracts for professional or unique services.

BACKGROUND:

Pasadena Water and Power ("PWP") is a municipally owned water and electric utility that is responsible for providing safe and secure environments for PWP employees and utility owned site locations. To this effect, PWP seeks to secure a responsible and responsive company to provide security patrol services for the Glenarm Power Plant, Azusa Plant and the Santa Anita Receiving Station / Wadsworth Treatment Facility. The security company assigned to each location will provide perimeter and internal patrols, secure points of entry to each location and respond to and/or report suspicious activity to PWP staff and law enforcement officials as necessary.

PWP issued a Request for Proposals (“RFP”) on April 21, 2025, to solicit competitive proposals for security services. The RFP was posted through OpenGov, the City’s procurement platform, which generated notices to all vendors who have previously registered with the city for this particular commodity class. A total of 48 vendors downloaded the specifications of which two were local. PWP received proposals from 19 vendors of which two were from local firms. A PWP evaluation team made up of representatives from the Power Plant, Power Supply Administration, and Finance and Administration evaluated all 19 proposals. The proposals received were scored based on pre-established criteria listed in the RFP, as shown in Table I:

Table I: RFP Scoring Criteria

<u>Scoring Criteria</u>	<u>Maximum 100 Points</u>
Proposed Solution	40 Points
Experience and References	30 Points
Cost Proposal	20 Points
Local Pasadena Business	5 Points
Small or Micro-Business	5 Points

A summary of the scoring is shown below in Table II. The evaluation team found that the proposal from AG Coast met the requirements of the RFP at the most competitive price. AG Coast has been in service since 2003 and has local and federal government agency security experience. Their proposal provided the best solution that incorporates both technology and security measures that provide a specialized approach to patrols, incident response, access control, and monitoring for each of the three PWP sites.

Table II: Proposal Scores

Proposer	Location	Average Total Points (Out of 100)
AG Coast Corporation	Los Angeles, CA	84
Alltech Industries Inc.	Monterey Park, CA	62
American Global Security, Inc.	Chatsworth, CA	82
American Guard Services, Inc.	Los Angeles, CA	75
Authentic Private Security Services, Inc	Simi Valley, CA	45
Citiguard, Inc.	West Hills, CA	60
Condor Security of America	Salinas, CA	56
Diligent Protection Group, Inc.	San Bernardino, CA	31
Elite Guard Security Services	Irvine, CA	65
Esprit De Security Services, Inc	Gardena, CA	52
Good Guard Security, Inc.	Miami, FL	70
Guardian Eagle Security, Inc.	Los Angeles, CA	63
Inter-Con Security Systems, Inc.	Pasadena, CA	65
J1S & Associates Security Services	Placentia, CA	50
Peralta Management Co LLC	Whittier, CA	43

Platinum Security Inc.	Los Angeles, CA	81
TSI Protective Services	Pasadena, CA	61
Unified Protective Services, Inc.	Hawthorne, CA	65
Universal Protection Service, LP	Sacramento, CA	77

The RFP invited proposers to provide pricing for the each of the three PWP locations and pricing for additional locations, as needed. The contract award only includes the pricing for each of the three PWP locations and contingency.

Overall, each of the three sites, including Glenarm Power Plant, Azusa Hydroelectric Plant, and the Santa Anita Receiving Station/Wadsworth Treatment Facility represent critical infrastructure that have distinct security challenges. The contract will allow for a continuous security presence with regular patrols at the Glenarm Plant and the Santa Anita/Wadsworth facility. The facilities are part of the City's critical infrastructure directly affecting the City's ability to deliver electricity and safe drinking water to residents.

Based on the scoring criteria, staff recommends awarding this contract to AG Coast to provide security patrol services to protect PWP facilities and assets for a set annual price of \$619,816 for a total not to exceed amount of \$3,099,080 for up to five years. AG Coast has not previously received a contract award from the City of Pasadena.

COUNCIL POLICY CONSIDERATION:

This authorization supports the City Council's strategic planning goal to maintain fiscal responsibility and stability, improve, maintain, and enhance public facilities and infrastructure, support and promote the quality of life and local economy and to ensure public safety.

ENVIRONMENTAL ANALYSIS:

CEQA excludes, from environmental review, actions that are not "projects" as defined by CEQA Guidelines Section 21065 and within the meaning of Section 15378(b). Sections 21065 and 15378(b) define a project as an action which may cause either a direct physical change in the environment, or a reasonably foreseeable indirect physical change in the environment. Section 15378 excludes from the definition of "project" continuing administrative or maintenance activities, such as purchases for supplies and services. The actions proposed herein, authorizing the City Manager to enter into a contract for security patrol services, is an administrative activity for the purchasing of services, and therefore is not a "project" as defined by CEQA. Since the action is not a project subject to CEQA, no environmental document is required

FISCAL IMPACT:

The cost of the recommended action is \$3,099,080 over five years, if the optional extensions are exercised, as broken out in Table III below.

Table III: Fiscal Impact Summary

Fiscal Year	Base Contract	Contingency	Total
2026	\$ 449,142	\$ 67,372	\$ 516,513
2027	\$ 538,970	\$ 80,846	\$ 619,816
2028	\$ 538,970	\$ 80,846	\$ 619,816
2029	\$ 538,970	\$ 80,846	\$ 619,816
2030	\$ 538,970	\$ 80,846	\$ 619,816
2031	\$ 89,828	\$ 13,474	\$ 103,303
Total	\$ 2,694,850	\$ 404,230	\$ 3,099,080

The Department will utilize existing budgeted appropriations in the Power Operating Fund (401) and Water Operating Fund (402) to support the first year of contract costs. Future contract costs will be budgeted as part of the department's annual operating budget. There is no impact to the General Fund.

Respectfully submitted,



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