

**Attachment A - RFP Scoring and Ranking Summary
Executive Recruitment Services**

Firm	Qualifications, Experience and References (60)	Description of Services Offered (Proposed Solution) (20)	Cost Proposal (10)	Local Pasadena Business (5)	Small or Micro- Business (5)	Total Score (100 points)
1. Gallagher Benefit Services (Koff and Associates, Inc)	59	19.5	10	0	0	88.5
2. City Management Advisors, LLC (Peckham & McKenney)	58.5	19	9.17	0	0	86.67
3. Teri Black & Company, LLC	60	19.5	6.8	0	0	86.3
4. WBCP, Inc	59.5	19	7.52	0	0	86.02
5. Baker Tilly US LLP	57	19	9.18	0	0	85.18
6. CPS HR Consulting	56	19	9.05	0	0	84.05
7. Bob Murray & Associates	56.5	19	8.49	0	0	83.99
8. The Byers Group	54	18.5	4.73	0	0	77.23
9. <i>MTG Services, LLC</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>Disqualified</i>
10. <i>MWS & Associates</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>Disqualified</i>
11. <i>Stafford HR Consulting</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>Disqualified</i>