



City of Pasadena
Libraries & Information Services Department

Tim McDonald, Acting Director
100 N. Garfield Avenue, Pasadena, CA 91101

EVALUATION TABULATION

RFP No. 2023-RFP-146

Electronic Resources

RESPONSE DEADLINE: April 27, 2023 at 3:00 pm

Report Generated: Monday, July 17, 2023

SELECTED VENDORS

VENDORS RECOMMENDED BY THE EVALUATION PROCESS

Vendor	Location
Midwest Tape, LLC	Holland, OH
EBSCO Information Services	Ipswich, MA
Cengage Learning, Inc.	Boston, MA
ProQuest LLC	Ann Arbor, MI

EVALUATION TABULATION
RFP No. 2023-RFP-146
Electronic Resources

Category 1- Selected Vendor: Midwest Tape, LLC

AGGREGATE SCORES SUMMARY

Vendor	Evaluator 1	Evaluator 2	Evaluator 3	Total Score (Max Score 100)	Total Average Rank
Midwest Tape, LLC	90 (1)	89 (1)	89 (1)	89.33	1
bibliotheca, LLC	59.7 (3)	57.7 (2)	57.7 (2)	58.39	2.33
Califa Group	62.4 (2)	50.4 (3)	52.4 (3)	55.05	2.67
World Book, Inc.	50.3 (5)	48.3 (4)	50.3 (4)	49.65	4.33
Baker & Taylor LLC	50.4 (4)	46.4 (5)	46.4 (5)	47.7	4.67
Kanopy, Inc.	41.6 (6)	41.6 (6)	41.6 (7)	41.6	6.33
ProQuest LLC	38.4 (8)	38.4 (8)	44.4 (6)	40.37	7.33
Library Ideas, LLC	39.8 (7)	39.8 (7)	39.8 (8)	39.81	7.33
ABC-CLIO	0.6 (11)	0.6 (11)	0.6 (11)	0.6	11
AtoZdatabases	0.6 (11)	0.6 (11)	0.6 (11)	0.6	11
Cengage Learning, Inc.	0.6 (11)	0.6 (11)	0.6 (11)	0.6	11
EBSCO Information Services	0.6 (11)	0.6 (11)	0.6 (11)	0.6	11
World Archives Holdings, LLC	0.6 (11)	0.6 (11)	0.6 (11)	0.6	11

EVALUATION TABULATION
RFP No. 2023-RFP-146
Electronic Resources

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Response to General Qualifications Points Based 20 Points (20%)	Experience Points Based 10 Points (10%)	Product Demonstration Points Based 10 Points (10%)	Quality of Proposed Product or Service Points Based 10 Points (10%)	System Requirements Points Based 10 Points (10%)	References Points Based 5 Points (5%)	Cost Proposal Reward Low Cost 25 Points (25%)	Local Pasadena Business Pass / Fail 5 Points (5%)	Small or Micro-Business Pass / Fail 5 Points (5%)	Total Score (Max Score 100)
Midwest Tape, LLC	20	10	10	9.3	10	5	25	0%	0%	89.33
bibliotheca, LLC	12	8	10	6	8.7	5	8.7	0%	0%	58.39
Califa Group	9.3	7.3	10	4.7	7.3	5	11.4	0%	0%	55.05
World Book, Inc.	4	4.7	10	2	6.7	5	17.3	0%	0%	49.65
Baker & Taylor LLC	8	7.3	10	4	8	5	5.4	0%	0%	47.7
Kanopy, Inc.	8	6	10	4	8	5	0.6	0%	0%	41.6
ProQuest LLC	8	5.3	10	2.7	6	5	3.4	0%	0%	40.37
Library Ideas, LLC	4	4.7	10	2	7.3	5	6.8	0%	0%	39.81
ABC-CLIO	0	0	0	0	0	0	0.6	0%	0%	0.6
AtoZdatabases	0	0	0	0	0	0	0.6	0%	0%	0.6
Cengage Learning, Inc.	0	0	0	0	0	0	0.6	0%	0%	0.6
EBSCO Information Services	0	0	0	0	0	0	0.6	0%	0%	0.6
World Archives Holdings, LLC	0	0	0	0	0	0	0.6	0%	0%	0.6

EVALUATION TABULATION
RFP No. 2023-RFP-146
Electronic Resources

Category 2- Selected Vendor(s): EBSCO Information Services/Cengage Learning, Inc./ProQuest LLC

AGGREGATE SCORES SUMMARY

Vendor	Evaluator 1	Evaluator 2	Evaluator 3	Total Score (Max Score 100)	Total Average Rank
EBSCO Information Services	82 (1)	86 (1)	84 (1)	84	1
Cengage Learning, Inc.	73 (2)	69 (2)	75 (2)	72.33	2
ProQuest LLC	66 (3)	61 (3)	71 (3)	66	3
Baker & Taylor LLC	61 (4)	59 (4)	69 (4)	63	4
ABC-CLIO	56 (5)	46 (5)	63 (5)	55	5
Califa Group	54 (6)	44 (6)	61 (7)	53	6.33
World Archives Holdings, LLC	53 (7.5)	43 (7.5)	61 (7)	52.33	7.33
World Book, Inc.	53 (7.5)	43 (7.5)	61 (7)	52.33	7.33
AtoZdatabases	51 (9)	41 (9)	60 (9)	50.67	9
bibliotheca, LLC Excluded	0 (11.5)	0 (11.5)	0 (11.5)	0	11.5
Kanopy, Inc. Excluded	0 (11.5)	0 (11.5)	0 (11.5)	0	11.5
Library Ideas, LLC Excluded	0 (11.5)	0 (11.5)	0 (11.5)	0	11.5
Midwest Tape, LLC Excluded	0 (11.5)	0 (11.5)	0 (11.5)	0	11.5

EVALUATION TABULATION
RFP No. 2023-RFP-146
Electronic Resources

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Response to General Qualifications Points Based 20 Points (20%)	Experience Points Based 10 Points (10%)	Product Demonstration Points Based 10 Points (10%)	Quality of Proposed Product or Service Points Based 10 Points (10%)	System Requirements Points Based 10 Points (10%)	References Points Based 5 Points (5%)	Cost Proposal Points Based 25 Points (25%)	Local Pasadena Business Points Based 5 Points (5%)	Small or Micro-Business Points Based 5 Points (5%)	Total Score (Max Score 100)
EBSCO Information Services	18.7	9.7	10	9.7	10	5	21	0	0	84
Cengage Learning, Inc.	15	8.7	10	8.7	10	5	15	0	0	72.33
ProQuest LLC	13.3	8	10	8	9.7	5	12	0	0	66
Baker & Taylor LLC	12.3	7.7	10	7.7	9.3	5	11	0	0	63
ABC-CLIO	9.7	7	10	6.7	9.7	5	7	0	0	55
Califa Group	8.7	7	10	6.7	9.7	5	6	0	0	53
World Archives Holdings, LLC	9	6.7	10	6	9.7	5	6	0	0	52.33
World Book, Inc.	8.7	7	10	6	9.7	5	6	0	0	52.33
AtoZdatabases	8	7	10	6	9.7	5	5	0	0	50.67
bibliotheca, LLC Excluded	0	0	0	0	0	0	0	0	0	0
Kanopy, Inc. Excluded	0	0	0	0	0	0	0	0	0	0
Library Ideas, LLC Excluded	0	0	0	0	0	0	0	0	0	0
Midwest Tape, LLC Excluded	0	0	0	0	0	0	0	0	0	0