

**Attachment A - RFP Scoring and Ranking Summary
Training Services**

Firm*	Approach to Scope of Work (50)	Qualification and Experience of Firm (20)	Cost Proposal (10)	Qualification of Trainers/Instructors (10)	Local Pasadena Business (5)	Small or Micro-Business (5)	Total (100 points)
1. Cooperative Personnel Services (CPS)	50	20	10	10	0	0	90.00
2. Carolina Caro	40	18	7	8	5	5	82.00
3. Ziksana Consulting	43	19	9	10	0	0	80.00
4. Center for Nonprofit Management	40	20	10	10	0	0	80.00
5. NewLeaf	38	15	8	10	0	5	75.00
6. McIntyre-St. Clair	38	20	7	10	0	0	74.00
7. Enterprise	38	14	8	8	0	5	72.00
8. Tremblay	40	16	6	10	0	0	71.50
9. Millimicro	38	10	9	10	0	0	66.00
10. OfficePro	33	13	8	5	0	0	57.50
11. Advanced Problem Solving (APS)	13	5	0	8	0	0	25.00
12. OEC Strategic Solutions	15	0	2	0	0	0	16.50

**Three submissions were deemed disqualified based on missing required information/documentation*