

## RFP Scores for Grant Writing Request for Proposals

<i>Proposer</i>	<i>Criteria</i>	<i>Approach</i> Max 25 points	<i>Cost Proposal</i> Max 20 points	<i>Experience</i> Max 15 pts	<i>Project Staffing</i> Max 15 pts	<i>Project Needs</i> Max 15 pts	<i>Local Biz</i> Max 5 pts	<i>Small/Micro Biz</i> Max 5 pts	<i>TOTAL</i>
Blais & Associates		25	13	14	15	14	0	0	81
Global Urban Strategies		15	19	11	11	9	0	5	70
Grants Republic		19	17	8	12	11	0	0	67
Gary Bess Associates		16	7	12	12	8	0	0	55
California Consulting		11	12	10	10	7	0	0	50
Resource Development Associates		22	10	12	14	14	0	5	77