

**Attachment B – Contract Category Scoring  
Project Management Scoring**

Proposer	Headquarters	Vendor Score by Contract Category (100 points available)						
		Experience and Expertise	Project Experience	Cost of Services	Screening, Matching, and Selection Process	Local Pasadena Business	Small/ Micro Business	Total Score
KRE Consulting LLC.	Pasadena, CA	27	18	21	12	5	0	83
Utility Solutions Partners LLC.*	Rancho Cordova, CA	30	20	19	12	0	0	81
TMG Utility Advisory Services Inc.*	Buda, TX	30	20	18	13	0	0	81
Prithibi LLC.	Redmond, WA	28	18	21	13	0	0	80
Red Clay Consulting Inc.	Atlanta, GA	29	20	16	12	0	0	77
Sure Power Consulting LLC.	Alpharetta, GA	29	19	17	10	0	0	75
Trinita Consulting LLC.	Atlanta, GA	26	18	18	10	0	0	72
Whitlock Consulting Group LLC.	Charleston, SC	28	18	15	9	0	0	70
Kellton Tech Solutions Inc.	Princeton, NJ	23	16	20	9	0	0	68
Datavoxel Inc.	Beverly Hills, CA	20	14	9	2	0	0	45

*\*Indicates contract awarded to vendor.*

### Testing Lead Scoring

Proposer	Headquarters	Vendor Score by Contract Category (100 points available)						
		Experience and Expertise	Project Experience	Cost of Services	Screening, Matching, and Selection Process	Local Pasadena Business	Small/ Micro Business	Total Score
TMG Utility Advisory Services Inc.*	Buda, TX	30	20	18	15	0	0	83
Utility Solutions Partners LLC.*	Rancho Cordova, CA	30	20	17	13	0	0	80
Red Clay Consulting Inc.	Atlanta, GA	29	20	17	12	0	0	78
Sure Power Consulting LLC.	Alpharetta, GA	29	19	19	11	0	0	78
KRE Consulting LLC.	Pasadena, CA	27	18	17	10	5	0	77
Prithibi LLC.	Redmond, WA	28	18	21	10	0	0	77
Whitlock Consulting Group LLC.	Charleston, SC	28	18	16	10	0	0	72
Kellton Tech Solutions Inc.	Princeton, NJ	23	16	20	11	0	0	70
Triniti Consulting LLC.	Atlanta, GA	26	18	15	9	0	0	68
Datavoxel Inc.	Beverly Hills, CA	20	14	13	4	0	0	51

*\*Indicates contract awarded to vendor.*

### Training Lead Scoring

Proposer	Headquarters	Vendor Score by Contract Category (100 points available)						
		Experience and Expertise	Project Experience	Cost of Services	Screening, Matching, and Selection Process	Local Pasadena Business	Small/ Micro Business	Total Score
Utility Solutions Partners LLC.*	Rancho Cordova, CA	30	20	22	13	0	0	85
KRE Consulting LLC.*	Pasadena, CA	27	18	24	9	5	0	83
TMG Utility Advisory Services Inc.	Buda, TX	30	20	19	13	0	0	82
Red Clay Consulting Inc.	Atlanta, GA	29	20	20	12	0	0	81
Prithibi LLC.	Redmond, WA	28	18	19	11	0	0	76
Sure Power Consulting LLC.	Alpharetta, GA	29	19	19	10	0	0	77
Whitlock Consulting Group LLC.	Charleston, SC	28	18	17	10	0	0	73
Kellton Tech Solutions Inc.	Princeton, NJ	23	16	20	11	0	0	70
Triniti Consulting LLC.	Atlanta, GA	26	18	14	9	0	0	67
Datavoxel Inc.	Beverly Hills, CA	20	14	11	3	0	0	48

*\*Indicates contract awarded to vendor.*

### Functional Architect Scoring

Proposer	Headquarters	Vendor Score by Contract Category (100 points available)						
		Experience and Expertise	Project Experience	Cost of Services	Screening, Matching, and Selection Process	Local Pasadena Business	Small/Micro Business	Total Score
Utility Solutions Partners LLC.*	Rancho Cordova, CA	30	20	20	12	0	0	82
TMG Utility Advisory Services Inc.*	Buda, TX	30	20	20	12	0	0	82
Red Clay Consulting Inc.	Atlanta, GA	29	20	20	12	0	0	81
Whitlock Consulting Group LLC.	Charleston, SC	28	18	20	12	0	0	78
KRE Consulting LLC	Pasadena, CA	27	18	19	8	5	0	77
Sure Power Consulting LLC.	Alpharetta, GA	29	19	17	12	0	0	77
Prithibi LLC.	Redmond, WA	28	18	20	11	0	0	77
Triniti Consulting LLC.	Atlanta, GA	26	18	18	10	0	0	72
Kellton Tech Solutions Inc.	Princeton, NJ	23	16	20	12	0	0	71
Datavoxel Inc.	Beverly Hills, CA	20	14	10	3	0	0	47

*\*Indicates contract awarded to vendor.*

### Oracle Utility Developer Scoring

Proposer	Headquarters	Vendor Score by Contract Category (100 points available)						
		Experience and Expertise	Project Experience	Cost of Services	Screening, Matching, and Selection Process	Local Pasadena Business	Small/Micro Business	Total Score
TMG Utility Advisory Services Inc.	Buda, TX	30	20	20	13	0	0	83
Utility Solutions Partners LLC.*	Rancho Cordova, CA	30	20	19	13	0	0	82
Red Clay Consulting Inc.*	Atlanta, GA	29	20	19	14	0	0	82
Sure Power Consulting LLC.	Alpharetta, GA	29	19	20	11	0	0	79
Prithibi LLC.	Redmond, WA	28	18	20	13	0	0	79
KRE Consulting LLC	Pasadena, CA	27	18	19	8	4	0	76
Triniti Consulting LLC.	Atlanta, GA	26	18	20	10	0	0	74
Kellton Tech Solutions Inc.	Princeton, NJ	23	16	20	12	0	0	71
Datavoxel Inc.	Beverly Hills, CA	20	14	8	2	0	0	44

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### Technical Architect Scoring

Proposer	Headquarters	Vendor Score by Contract Category (100 points available)						
		Experience and Expertise	Project Experience	Cost of Services	Screening, Matching, and Selection Process	Local Pasadena Business	Small/ Micro Business	Total Score
Prithibi LLC.*	Redmond, WA	28	18	22	12	0	0	80
TMG Utility Advisory Services Inc.*	Buda, TX	30	20	18	12	0	0	80
Utility Solutions Partners LLC.	Rancho Cordova, CA	30	20	18	11	0	0	79
Red Clay Consulting Inc.	Atlanta, GA	29	20	14	11	0	0	74
Sure Power Consulting LLC.	Alpharetta, GA	29	19	17	11	0	0	76
KRE Consulting LLC.	Pasadena, CA	27	18	16	8	5	0	74
Kellton Tech Solutions Inc.	Princeton, NJ	23	16	22	12	0	0	73
Triniti Consulting LLC.	Atlanta, GA	26	18	16	10	0	0	70
Datavoxel Inc.	Beverly Hills, CA	20	14	8	3	0	0	45

*\*Indicates contract awarded to vendor.*

### Conversion Specialist Scoring

Proposer	Headquarters	Vendor Score by Contract Category (100 points available)						Total Score
		Experience and Expertise	Project Experience	Cost of Services	Screening, Matching, and Selection Process	Local Pasadena Business	Small/Micro Business	
Rich Consulting LLC.*	Powell Butte, OR	30	20	25	15	0	0	90
Red Clay Consulting Inc.*	Atlanta, GA	29	20	19	12	0	0	80
Sure Power Consulting LLC.	Alpharetta, GA	29	19	19	11	0	0	78
VertexOne	Dallas, TX	28	18	18	14	0	0	78
Utility Solutions Partners LLC.	Rancho Cordova, CA	30	20	16	10	0	0	76
Prithibi LLC.	Redmond, WA	28	18	16	12	0	0	74
TMG Utility Advisory Services Inc.	Buda, TX	30	20	16	9	0	0	75
KRE Consulting LLC.	Pasadena, CA	27	18	16	7	5	0	73
Kellton Tech Solutions Inc.	Princeton, NJ	23	16	20	10	0	0	69
Trinita Consulting LLC.	Atlanta, GA	26	18	14	9	0	0	67
Datavoxel Inc.	Beverly Hills, CA	20	14	9	4	0	0	47

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