



Agenda Report

November 25, 2019

TO: Honorable Mayor and City Council

THROUGH: Public Safety Committee (November 20, 2019)

FROM: Fire Department

SUBJECT: AUTHORIZATION TO ENTER INTO CONTRACT WITH STRYKER SALES CORPORATION TO PROVIDE EMERGENCY RESPONSE MONITORS/DEFIBRILLATORS FOR AN AMOUNT NOT TO EXCEED \$100,000

RECOMMENDATION:

It is recommended that the City Council:

1. Find that the proposed action is not a project subject to the California Environmental Quality Act (CEQA) pursuant to Section 21065 of CEQA and Section 15378 of the State CEQA Guidelines and, as such, no environmental document pursuant to CEQA is required for the action; and
2. i) Accept the bid dated August 27, 2019 submitted by Stryker Sales Corporation in response to specifications for emergency response monitors/defibrillators, ii) reject all other bids received, and iii) authorize the City Manager to enter into a three-year contract with Stryker Sales Corporation for an amount not-to-exceed \$100,000.

BACKGROUND:

The Fire Department responds to approximately 20,000 calls for service each year, with about 16,000 of the calls categorized as medical emergencies. The PFD provides Advanced Life Support (ALS) and Basic Life Support (BLS) levels of care to the community. The top three most commonly dispatched incident types in fiscal year (FY) 2019 were ALS level falls, shortness of breath, and chest pain – heart attacks. The PFD currently has sixteen (16) monitors/defibrillators equipped on rescue ambulances (RAs) and located around the City, to be used during emergency medical incidents on patients experiencing sudden cardiac arrest. The Fire Department would like to replace existing equipment as the devices are over 12 years of age. The American Hospital Association (AHA) suggests a five-year useful life expectancy for defibrillators. As technology is updated and improved, it is important to provide our firefighters with current equipment

to continue providing exceptional service to the community. New monitors with the latest clinical capabilities will directly improve the quality of rapid intervention on cardiac emergencies.

On August 9, 2019 the City published a Notice Inviting Bids to provide two emergency response monitors/defibrillators as required by the Fire Department. Specifications also include three years of annual servicing and preventative maintenance for each of the two monitors. The bid was posted on the City's online bidding site, Planet Bids, and notices were advertised in the Pasadena Journal and the Pasadena Weekly in accordance with City Charter and Municipal Code provisions. A total of 470 vendors were notified, of which 16 prospective vendors downloaded the bid. One prospective bidder is local to Pasadena but does not provide the requested equipment.

Two bids were received electronically and were publicly opened on August 27, 2019. Of the two responsive bids received, the bid results for two monitors and one year of preventative maintenance services are as follows:

<u>Bidders</u>	<u>Bid Price</u>
Stryker Sales Corporation, Redmond, WA	\$77,790
ZOLL Medical Corporation, Chelmsford, MA	\$78,988

Staff recommend Stryker Sales Corporation be awarded a three-year contract for the purchase of two emergency response monitors/defibrillators and three years of preventative maintenance services, as they are the lowest responsive and responsible bidder. The proposed contract fully complies with the Competitive Bidding and Living Wage Ordinances.

In FY 2019 and FY 2018, the Fire Department spent approximately \$7,100 each year with Stryker Sales Corporation on annual maintenance and repair services for manual rescue ambulance gurneys.

The one-time purchase of the two monitors for \$68,610 will be funded by the Community Development Block Grant (CDBG) from The United States Department of Housing and Urban Development ("HUD"). Purchases made with grant funds will be utilized in accordance with all Federal regulations and State guidelines, and will serve populations in Fire Districts 33 and 36 which have at least 51% or more residents that are moderate to low income. Preventative maintenance services are approximately \$10,463 annually, totaling \$31,390 for three (3) years, and will be funded by existing budgeted appropriations in the Fire Department's General Fund operating budget.

COUNCIL POLICY CONSIDERATION:

The proposed contract furthers the City Council's strategic planning goals to ensure public safety.

ENVIRONMENTAL ANALYSIS:

The action proposed herein is not subject to the California Environmental Quality Act (CEQA) in accordance with Section 21065 and State CEQA Guidelines Sections 15060 (c)(2), 15060 (c)(3), and 15378. The acceptance of a bid for the furnishing and servicing of emergency response monitors/defibrillators is a continuing administrative and maintenance activity (i.e., purchasing of supplies). This action would not cause either a direct physical change or a reasonably foreseeable indirect physical change in the environment. Therefore, the proposed action is not a "project" subject to CEQA as defined in Sections 21065 and 15378, and no environmental document is required.

FISCAL IMPACT:

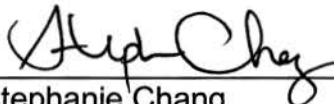
The total cost of this action will be \$100,000 for the three-year term of the contract. Funding for the one-time purchase of the two monitors/defibrillators for \$68,610 will be addressed by allocations from the CDBG Fire Department Emergency Equipment Replacement account (21916007-850400-50878), and funding for three years of annual preventative maintenance for \$31,390 will be addressed by existing budgeted appropriations in the Fire Department's General Fund operating budget account for Emergency Medical Services (10131016-811400). There are no anticipated impacts to other operational programs or capital projects as a result of this action.

Respectfully submitted,



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Approved by:



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