

ATTACHMENT A
 CIS Proposals and Scoring

Phase 1 Evaluation (350 points)							
Proposed CIS Solution	Headquarters	Functional Requirements (150 Points)	Company Data & Technical Requirements (200 Points)	Local Pasadena Business (5% Additional Points)	Small or Micro Business (5% Additional Points)	Phase 1 Total (350 Points)	
1 Systems & Software: enQuesta	Williston, VT	144	150	-	-	294	
2 Oracle: C2M	Redwood Shores, CA	123	155	-	-	278	
3 Advanced Utility Systems: Infinity	Toronto, ON	148	75	-	-	223	
4 Vertex: VertexOne	Houston, TX	149	-	-	-	149	
5 SAP: CR&B	Richardson, TX	141	-	-	-	141	
6 Open International: Smartflex CIS	Ottawa, ON	136	-	-	-	136	
7 Harris: Cayenta CIS	San Francisco, CA	136	-	-	-	136	
8 Tyler Technologies: Tyler CIS	Yarmouth, ME	70	-	-	-	70	

Phase 2 Evaluation (300 points)						
Proposed CIS Solution	Headquarters	Onsite Demo (200 Points)	Reference Checks & Client Site Visits (100 Points)	Local Pasadena Business (5% Additional Points)	Small or Micro Business (5% Additional Points)	Phase 2 Total (300 Points)
1 Oracle: C2M	Redwood Shores, CA	200	100	-	-	300
2 Systems & Software: enQuesta	Williston, VT	100	50	-	-	150

Phase 3 Evaluation (350 points)		
Proposed CIS Solution	Headquarters	Total Cost of Ownership
1 Oracle: C2M	Redwood Shores, CA	350
		Phase 3 Total
		350

Note: CIS software was evaluated independently based on qualifications, whether bid separately or combined with System Implementation services.