

# Attachment A

Summary of Scoring for Request for Proposals: ID 20170123EXCHNG

Migration of City Email Services to Microsoft Office 365

Criteria	Percent	Acumor	AgreeYa	Catapult	PCM-G	SBase
Functional and Technical Merit; Completeness of Proposed Solution	40%	29.8	39.6	40.0	37.2	33.3
Cost Proposal	30%	20.0	19.9	18.9	11.6	5.0
Local Pasadena Business	5%	5.0	0.0	0.0	0.0	0.0
Small or Micro-Business	5%	0.0	0.0	0.0	0.0	0.0
Recent Experience with Projects of this Size and Scope in an Agency of Similar Size, Reference Information to be Taken into Consideration*	20%	8.1	20.0	17.6	0.0	0.0
<b>Overall scores after accounting for all criteria</b>		62.9	79.5	76.5	48.8	38.3

\*Only the top three proposers with the highest scores in the proposal evaluation were invited to participate in the technical Q&As and complete the reference check processing.