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VIA EMAIL and US Mail

June 6, 2016

Christina Kuo, Project Manager
City of Pasadena
Department of Information Technology
100 N. Garfield, Room N123
Pasadena, CA 91109
ckuo@cityofpasadena.net

RE: Proposed Award of Contract Concerning Request for Proposals for New Body Worn Camera (BWC) System

Dear Ms. Kuo:

As you are aware, VIEVU, LLC ("VIEVU") submitted a proposal to the City of Pasadena ("City") in response to the above-referenced Request for Proposal. On Friday, June 3, 2016, VIEVU received a copy of the Agenda Report recommending that a competitor of VIEVU ("Taser") be awarded the BWC contract, **despite the fact that City staff scored VIEVU's BWC system as technically superior to Taser's and VIEVU's system is almost 15% less expensive than Taser's product, representing a savings to the City of approximately \$236,000.00.** Notably, although the Agenda Report was only published late last Thursday, staff is recommending that the City Council award the BWC contract to Taser at its meeting today, leaving the members of the council with **virtually no time to review the Report or its underlying documents.**

VIEVU believes that material errors may have occurred in scoring the competing proposals which have resulted in the recommendation to award the contract to Taser. Importantly, any error in scoring is highly significant in this case because only three points separate Taser's and VIEVU's proposals as currently scored by City staff. The factors which cause VIEVU to question the validity of the current proposal rankings include, but are not limited to:

- Despite the significant price advantage offered by VIEVU's Proposal, City staff scored Taser's proposal one point higher than VIEVU's in the category of "Best Value/Cost Effectiveness"; and
- VIEVU is informed that changes to certain scoring criteria or parameters were made between publication of the RFP and the Agenda Report in question **without any notice of the change being given to VIEVU.**
- VIEVU's scoring for the "Ability to Perform and References" is alarmingly low given similar rankings from other competitive procurements. It is also important to note that the references were provided in February, and VIEVU has done a number of deployments since that time with agencies of similar scope and scale of Pasadena. We would welcome the opportunity to provide updated references, including Miami Dade Police Department which is a 1500 camera deployment (Miami Dade recently ranked VIEVU the highest score possible for a reference to the California Highway Patrol).

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In order to fully explore these issues, VIEVU is hereby requesting, pursuant to the California Public Records Act (Government Code Section 6250 *et seq.*), that it be granted immediate access to the following documents, so that the same may be reviewed and copied:

- Taser's Proposal submitted in response to the RFP;
- All documents concerning the scoring of Taser's and VIEVU's Proposals; and
- All documents concerning the scoring methodology employed by the City in this case including, but not limited to, any changes or alterations made to the scoring methodology or criteria between the date of the publication of the RFP and the publication of the Agenda Report recommending award of the BWC contract to Taser.

In addition to the foregoing, VIEVU is hereby requesting a formal debriefing from City staff concerning the review and scoring of its proposal.

VIEVU notes there is no formal mechanism, either in the RFP or in the City's Charter or Municipal Code, for protesting the proposed award of the BWC contract to Taser. In order for the issues raised in this letter to be fully developed, for the benefit of all concerned, especially the City, VIEVU requests that this item be withdrawn from the Council's agenda for today's meeting and only be restored to the agenda once the review and analysis envisioned by this letter is completed. In the alternative, VIEVU requests that this letter be included in the Council's packet for today's meeting and that its contents be specifically drawn to the attention of the members before they vote on the agenda item.

Very Truly Yours,

A handwritten signature in black ink, appearing to read "Don Dutton". The signature is fluid and cursive, with a long horizontal stroke at the end.

Don Dutton
Vice President & General Manager

cc: Steve Mermell, Interim City Manager
Phillip L. Sanchez, Chief of Police
Phillip LeClair, Chief Information Officer
Michele Beal Bagneris, City Attorney

Jomsky, Mark

From: De La Cuba, Vannia
Sent: Monday, June 06, 2016 4:33 PM
To: Christy Cannariato; Gordo, Victor
Cc: Jomsky, Mark
Subject: RE: Support police funding

Christy,

Thank you for taking the time to send us your thoughts and concerns on this issue. At Victor's request, I am copying our City Clerk on this email so that your email may be included in the record and shared with the councilmember's for tonight's meeting.

Kind regards,

Vannia De La Cuba
Field Representative to Councilmember Victor M. Gordo City of Pasadena - District 5
100 N. Garfield Ave., Suite S228 | Pasadena, CA 91109
Tel: (626) 744-4741 | Fax: (626) 398-1836

From: Christy Cannariato [csr7954@att.net]
Sent: Monday, June 06, 2016 8:14 AM
To: Gordo, Victor; De La Cuba, Vannia
Subject: Support police funding

Dear Victor and Vannia,

I have a scheduling conflict and cannot attend the council meeting this evening, but I wanted to express my support for your efforts to get the police funded at the levels required to make Pasadena a safe place to live.

I live in your district. I have watched anxiously while shooting after shooting earlier this year and terrible dog attacks have made it impossible for me to feel I can walk my small dog in this neighborhood.

Armed robberies near bus stops in the late afternoons make me feel I cannot safely walk to take public transport to and from the metro station.

Yet I see activists on social media trying to create what they call a walkable city, and I see them call for decreasing police funding saying Pasadena is over policed.

These activists, I am quite sure, do not live in the Northwest. To us, a walkable city means something quite different than pretty parklets on street corners. It means feeling safe enough to go out at night in anything other than a locked vehicle.

Please continue your fight for whatever programs will make ALL of Pasadena feel they have at least a baseline of safety before more money is spent making the playhouse district feel it is hip enough.

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I appreciate your excellent advocacy for District 5.

Kind regards,

Christy Cannariato
984 N Hudson Ave