

Agenda Report

TO: CITY COUNCIL

DATE: FEBRUARY 25, 2008

FROM: CITY MANAGER

SUBJECT: AUTHORIZE PURCHASE ORDER WITH SEAGRAVE MANUFACTURING INC. FOR PURCHASE OF TWO NEW REPLACEMENT 2008 SEAGRAVE FIRE ENGINES FOR AN AMOUNT NOT TO EXCEED \$957,301

RECOMMENDATION:

It is recommended that the City Council:

- 1) Authorize the issuance of one purchase order to Seagrave Manufacturing Inc. in an amount not to exceed \$957,301 for the purchase of two Seagrave Fire Engines; and
- 2) Grant the proposed purchase order an exemption from competitive bidding pursuant to City Charter section 1002(H), contracts with other governmental entities or their contractors for labor, material, supplies or services.

BACKGROUND:

The Fire Department needs to replace two fire engines. One engine is scheduled for replacement this year and the other is scheduled for replacement in early FY2009.

Purchase of these engines will address the National Fire Protection Association (NFPA) guidelines and Occupational Safety and Health Administration (OSHA) requirements for enclosed cabs that provide increased fire fighter protection. By purchasing these units, the entire front line will have enclosed cabs and meet NFPA and OSHA requirements. Additionally, due to reliability, availability of parts, and probability of major component failure, the nationally accepted standard for replacement of fire equipment is 20 years.

Purchase of these new replacement fire engines will compliment the six existing enclosed cab engines with severe duty capability currently in service. This purchase will move the remaining two open cab frontline units to reserve, and replace the current two reserve units which will be declared surplus and disposed of per City policy.

Over time, fire service responses have increased to include not only Advanced Life Support (ALS), but also enhanced brush fire fighting capability, response to incidents involving Weapons of Mass Destruction (WMD), and light search and rescue emergency services. The 20-year-old pumper trucks are not adequately equipped to meet current service standards. The new trucks will allow the Fire Department to maintain its goal of providing the same kind of service on all front-line apparatus serving the City.

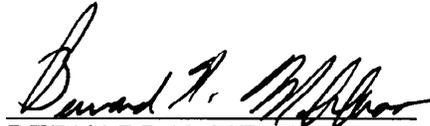
The California Air Resources Board (CARB) has established engine emission certification standards for diesel engines requiring ultra low emissions. These engines also meet all federal emission standards for diesel engines. The Fire Trucks the City is purchasing will have C13 Caterpillar engines which meet all ultra low CARB and federal emission control standards, per Executive Order A-013-0185 for On-Road Heavy-Duty Engines.

In March of 2007, the City of Orange, California, undertook a competitive bidding process for the purchase of the same type of unit required by the City of Pasadena. Seagrave Manufacturing has offered to extend this bid and the associated 2007 pricing agreement to the City of Pasadena. Purchasing the requested equipment from Seagrave Manufacturing would be in the City's best interest because it would expedite the process and save the City approximately \$21,000 in price increases per unit for model year 2008.

FISCAL IMPACT:

Sufficient funds exist in the Equipment Replacement Fund, account #766300. Due to the time required to manufacture these trucks, no funds will be expended until FY2009 when the trucks are completed and received.

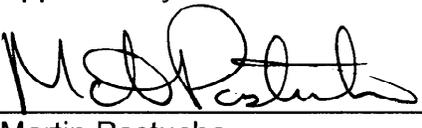
Respectfully submitted:


BERNARD K. MELEKIAN
City Manager

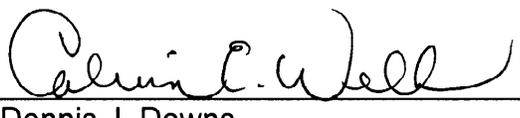
Prepared by:


George J. Aleman
Management Analyst, Building
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Approved by:


Martin Pastucha
Director of Public Works

Concurrence by:


Dennis J. Downs
Fire Chief
Pasadena Fire Department

**Building Maintenance and Fleet Management
Vehicle Replacement - Fire Pumpers - Condition Report**

Equipment #	Year / Age / Mileage	Lifetime Equipment Costs	Comments
883	89 / 19 yrs / 179,843	\$232,005.07	N/A
749	88 / 20 yrs / 175,819	\$260,573.04	N/A

Lifetime Equipment Costs are based on annual O&M charges through FY97 and actuals through FY08. Costs include all equipment expenses including overhead, maintenance.

These vehicles are scheduled replacement for and funds are available in the Vehicle Replacement Fund account # 8505-503-766300
Estimated replacement cost of the Pumpers is \$957,301

*** Salvage value of vehicles estimated to be \$ 20,000 total**

**Disclosure Pursuant to the
City of Pasadena Taxpayer Protection Amendment of 2000
Pasadena City Charter, Article XVII**

Contractor/Organization hereby discloses its trustees, directors, partners, officers, and those with more than a 10% equity, participation, or revenue interest in Contractor/Organization, as follows:

(If printing, please print legibly. Use additional sheets as necessary.)

1. Contractor/Organization Name:

SEAGRAVE FIRE APPARATUS, LLC

2. Name(s) of trustees, directors, partners, officers of Contractor/Organization:

SCOTT MINTIER, PRESIDENT & C.E.O.
DAN ALEXANDER, CFO
TIM STEINMETZ, V.P. OF SALES
JIM SIROVATKA, DIRECTOR OF HUMAN RESOURCES
NATHAN NICK, DIRECTOR OF ENGINEERING
KEVIN CRUMP, DIRECTOR OF MANUFACTURING
ARNOLD HELLER, DIRECTOR OF MARKETING & SALES ADMINISTRATION
BOB SKALLA, DIRECTOR OF MATERIALS

3. Names of those with more than a 10% equity, participation or revenue interest in Contractor/Organization:

FWD SEAGRAVE HOLDINGS LP, A DELAWARE LIMITED PARTNERSHIP

Prepared by: ARNOLD J. HELLER

Title: DIRECTOR OF MARKETING & SALES ADMINISTRATION

Date: 4/16/07

For office use only: Contract/Transaction No. _____ If not a contract, type of transaction: _____
