

# Agenda Report

**TO:** CITY COUNCIL **DATE:** April 21, 2008  
**FROM:** CITY MANAGER  
**SUBJECT:** AUTHORIZE THE PURCHASE OF ONE ALTEC INDUSTRIES  
INC. AERIAL TRUCK IN AN AMOUNT NOT TO EXCEED  
\$294,689

## RECOMMENDATION

It is recommended that the City Council:

- 1) Authorize the issuance of a purchase order to Altec Industries Inc. in an amount not to exceed \$294,689 for the purchase of one new replacement aerial truck; and
- 2) Grant an exemption from competitive bidding pursuant to City Charter section 1002(H), contracts with other governmental entities or their contractors for labor, material, supplies or services.

## BACKGROUND

The Department of Public Works presently uses aerial devices in its Street Maintenance and Integrated Waste Management Division and this purchase will replace one aerial device in the Street Light and Traffic Signal Section. These types of aerial trucks are the industry standard for vehicles utilized to do streetlight, traffic signal, and sign maintenance and repairs. These aerial devices provide customized mobile workstations with the equipment necessary for crews to perform their work safely and efficiently.

Vehicle #3149, a 1994 aerial truck assigned to the Street Light and Traffic Signal Section, is in need of replacement due to high maintenance costs and excessive downtime that is impacting the ability of the crews to maintain current service levels. The Street Light and Traffic Signal Section is directly responsible for the maintenance of 18,000 street lamps, 300 signalized intersections, walkway lights and ball diamond lights in 26 parks. Staff also uses this vehicle to maintain lights on the exterior of City facilities and library parking lot lights, as well as to respond

to troubleshooting and emergency calls. Replacement of this vehicle will ensure staff can meet its obligations for the timely replacement of streetlights and repair of traffic signals throughout the City. This vehicle has met and exceeded its useful life cycle of 12 years. Upon purchase of the new aerial truck this equipment will be declared surplus and disposed of per City policy.

In January of 2007, the City of Los Angeles, California undertook a competitive bidding process for the purchase of one 2007 aerial truck. As a result of the bid process, a contract was awarded to Altec Industries, Inc. Altec Industries, Inc. has offered to extend this bid price to the City of Pasadena. By taking advantage of this opportunity the City will realize cost savings of approximately \$7,929 based on vehicle pricing as of January 2008.

Purchasing the requested aerial device from Altec Industries is in the City's best interest for three reasons. First, the aerial device purchased by the City of Los Angeles is the same configuration as the last purchase by the City. Second, continuing to purchase units with the same configuration will ensure reduced repair costs and vehicle downtime due to standardization and mechanic and operator familiarity with the equipment. Lastly, the aerial truck the City is purchasing is powered by Compressed Natural Gas (CNG). This complies with all South Coast Air Quality Management District (SCAQMD) rules and regulations for heavy duty vehicle engine emissions and clean air standards in the South Coast basin.

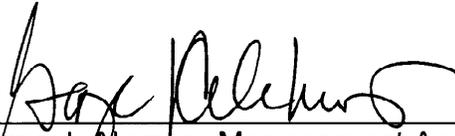
**FISCAL IMPACT**

This equipment is a budgeted replacement and funds in the amount of \$294,689 are available for use in the Equipment Replacement Fund, account #766300.

Respectfully submitted,

  
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BERNARD K. MELEKIAN  
City Manager

Prepared by:

  
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George J. Aleman, Management Analyst  
Building Systems and Fleet Management

Approved by:

  
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Martin Pastucha  
Director of Public Works

**Building Maintenance and Fleet Management  
Vehicle Replacement - Aerial Truck - Condition Report**

Vehicle #	Year / Age / Mileage	Lifetime Maintenance Costs	Additional Comments *
3149	94 / 13yrs / 97,139	\$181,894.00	Vehicle has been for maintenance 25 times in 11 months

Lifetime Vehicle Costs are based on annual O&M charges through FY97 and actuals for FY98 through FY08. Costs include all vehicle expenses including overhead and maintenance.

The vehicle is a scheduled replacement for FY08 and funds are available in the Vehicle Replacement Fund account # 8505-503-766300

Estimated replacement cost of Aerial Truck is \$295,000.00 due to Alternative Fuel Conversion

**\* Salvage value of vehicle estimated to be \$ 8,000 total**

**Disclosure Pursuant to the  
City of Pasadena Taxpayer Protection Amendment  
Pasadena City Charter, Article XVII**

Contractor/Organization hereby discloses its trustees, directors, partners, officers, and those with more than 10% equity, participation, or revenue interest in Contractor/Organization, as follows:

*(If printing, please print legibly. Use additional sheets as necessary.)*

<b>1. Contractor/Organization Name:</b> <b>Altec HiLine, LLC</b>
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<b>2. Type of Entity:</b> <input checked="" type="checkbox"/> non-government <input type="checkbox"/> nonprofit 501(c)(3), (4), or (6)
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<b>3. Name(s) of trustees, directors, partners, officers of Contractor/Organization:</b>
Since Altec HiLine, LLC, is a limited liability corporation, it has no directors. Its sole member and manager is Altec, Inc. The directors of Altec, Inc., are Lee Styslinger, III, Lee Styslinger, Jr., Corbin Day, John Panettiere, Bill Featheringill, and Bill Payne. The officers are Lee Styslinger, III, Jon Styslinger, Mark Styslinger, Don Williams, Marc Miles, Allen Ritchie, Jerry Moore, and Rob Hunter.

<b>4. Names of those with more than a 10% equity, participation or revenue interest in Contractor/Organization:</b>
Altec HiLine, LLC, is a wholly-owned subsidiary of Altec, Inc.

Prepared by: Eric A. Anderson

Title: Inside Sales

Phone: (218) 733-1236

Date: April 08, 2008