

# Agenda Report

March 19, 2007

**To:** CITY COUNCIL

**From:** CITY MANAGER

**Subject:** Authorization to Enter into a Contract with Elster AMCO Water, Inc. for Furnishing and Delivering Cold Water Meters for the Water and Power Department, Specification WD-06-06

## **RECOMMENDATION**

It is recommended that the City Council:

1. Accept the bid dated February 16, 2007 submitted by Elster AMCO Water, Inc. in response to Specification WD-06-06, for Furnishing and Delivering Cold Water Meters for the Water and Power Department;
2. Reject all other bids; and
3. Authorize the Purchasing Administrator to issue a purchase order for a two-year period to Elster AMCO Water, Inc. with two optional one-year extensions. The contract shall not exceed \$1,100,926 annually for Item A, small water meters, and \$109,553 for Item B, large water meters.

## **BACKGROUND**

Specification WD-06-06 provides for a contract to furnish and deliver small and large water meters to the Water and Power Department. The meters are used on new service installations and replacements of old ones.

The Notice Inviting Bids for Specification WD-06-06 was published in the Pasadena Journal on February 8, 2007. The Specification was sent to 10 vendors. In response to the Notice Inviting Bids, two vendors submitted bids. Bids were evaluated by multiplying each unit bid price by an estimated quantity and then adding the products to arrive at a total bid. The estimated quantities are based on the average number of water meters installed annually by the Water and Power Department.

Bids were received from two vendors as follows:

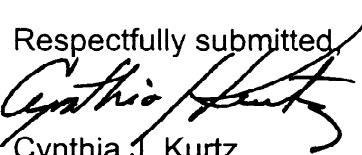
Item	Elster AMCO Water, Inc.	Badger Meter, Inc.
A	\$1,100,926.40	\$1,361,395.30
B	\$109,553.00	\$124,022.03

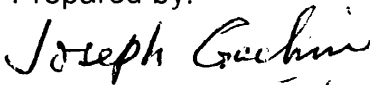
Elster AMCO Water, Inc. is the lowest responsive bidder for both Item A and Item B and complies in all respects with the requirements of the Specification. Staff recommends that the Council award a contract to Elster AMCO Water, Inc. in the amount of \$1,100,926 for Item A and \$109,553 for Item B.

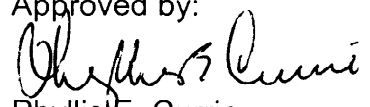
The proposed contract is in compliance with the Competitive Bidding and Purchasing Ordinance P.M.C. 4.08.

### **FISCAL IMPACT**

Sufficient funds are provided for in the Fiscal Year 2007 Water Capital Improvement Program Budget Number 1002, Meters and Services.

Respectfully submitted,  
  
Cynthia J. Kurtz  
City Manager

Prepared by:  
  
Joseph Gachiri  
Principal Engineer  
Water and Power Department

Approved by:  
  
Phyllis E. Currie  
General Manager  
Water and Power Department

**Disclosure Pursuant to the  
City of Pasadena Taxpayer Protection Amendment of 2000  
Pasadena City Charter, Article XVII**

Contractor/Organization hereby discloses its trustees, directors, partners, officers, and those with more than a 10% equity, participation, or revenue interest in Contractor/Organization, as follows:

*(If printing, please print legibly. Use additional sheets as necessary.)*

**1. Contractor/Organization Name:** Elster AMCO Water, Inc.

**2. Name(s) of trustees, directors, partners, officers of Contractor/Organization:**

Blake Snider - President
John Southerland - Vice President Finance/IT, CFO
Kathie Gross - HR Manager
Bruce Gordon - Sr. VP of Sales & Marketing
Alistair Edwards – Vice President Process Engineering
Ralph Vock – Vice President Supply Management

**3. Names of those with more than a 10% equity, participation or revenue interest in Contractor/Organization:**

Elster AMCO Water, Inc., 1100 SW 38th Avenue, Ocala, FL is 100% owned by Elser AMCO Water Metering Systems Holding Inc., a corporation in the State of Delaware.

Prepared by: Ann Shannon

Title: Sales Team Support

Date: February 16, 2007

<p>For office use only:  Contract/Transaction No. _____  If not a contract, type of transaction: _____</p>
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