



opportunities. This may include, but is not limited to, property surveys, title review, RFP and contract preparation, lease/sale negotiations, appraisal reviews, and contract management. Entitlement preparation, lease negotiations, contract management, property disposition, and development agreements are some of the existing City skill sets that can be offered to PUSD to meet it's needs.

The Board of Education will maintain full control of any decision to lease, sell or maintain properties. However, City staff can supplement PUSD staff work in order to provide the Board with relevant information. Knowledge of local real estate trends and local zoning are important attributes that the City can provide. The current zoning restrictions of many school properties and the short term or long term transition to a new use will need entitlement expertise.

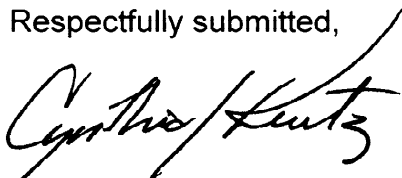
At this time, PUSD contracts with various consultants and service providers at an average cost of \$150.00 per hour.

City staff can provide real estate management and advance planning services at \$85.00 per hour. Impact to City staff's current work load would be manageable if the need for services evolve gradually over the course of the year. If the workload cannot be managed with staff, additional services would be acquired on a limited term basis and managed by City staff.

**FISCAL IMPACT:**

Services would be provided by the City at \$85 per hour which covers direct cost to the City and reduces the cost paid by PUSD from a private provider.

Respectfully submitted,



CYNTHIA J. KURTZ  
City Manager



PERCY CLARK JR., Ph.D.  
Superintendent