

At this time the Foothill PIC requests to contract with ERISS to conduct a second-year survey of the employer database. This second-year survey will allow the FPIC to update the current information, ask new questions and conduct outreach to new employers and those who that did not respond in the first survey regarding their needs for a skilled workforce. Also, with two years of information, it will be possible to do initiate a trend analysis to identify changes.

The proposed 2000 survey for the Foothill PIC has been priced as part of a larger survey project with Los Angeles City and Carson/Lomita/Torrance Workforce Investment Boards. The FPIC will benefit from the inherent economy of scale for the combined project. It is estimated that the City will save approximately \$25,000 through this effort.

ERISS was recently selected as the vendor for the City of Los Angeles and the Carson/Lomita/Torrance area, pursuant to competitive bid processes that were conducted by Riverside County and L.A. County. Riverside County invited bids from some 50 vendors; ERISS was the only bidder. The prior procurement by L.A. County invited bids from 60 vendors, resulting in six respondents of which only ERISS met the specifications.

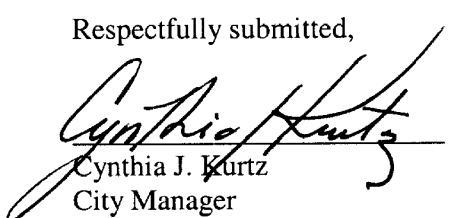
The Foothill Private Industry Council has an opportunity to participate in this larger overall survey by contracting directly with ERISS. The objective is to create a single countywide database while preserving the capability to provide information on a sub-county level, from a single zip code to a city to a region (e.g. San Gabriel Valley). In so doing, the Foothill PIC can deliver an invaluable resource for job seekers, employers, and economic development agencies throughout its service area.

Although the City could contract separately for a vendor to perform labor market analysis, there are significant cost advantages as mentioned to coordinating with the survey being conducted for the Los Angeles City Private Industry Council. Further, by participating as part of the larger Los Angeles effort, the City will ensure that the data taken locally combines with regional information providing greater opportunities for a more complete and useful survey. For these reasons, an exemption from the competitive selection process of the Affirmative Action in Contracting Ordinance is requested.

FISCAL IMPACT

Sufficient funds for this contract are provided for in current Job Training Partnership Act (JTPA) dollars.

Respectfully submitted,



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