

Configuration Comparison Matrices

Current Configuration						
Model Name	Lease Payment	Maintenance Payment	Print Allowance	Average Monthly Volume	Meter Rate	Meter Usage/Overages
Oce VarioPrint 6250	Owned	\$1,287.02	250,000	50,000	\$0.0041	\$0.00
DS60 Scanner	Owned	included	n/a	n/a	n/a	n/a
VarioPrint 135	\$1,626.28	\$345.00	75,000	100,000	\$0.0046	\$115.00
ImagePress C800	\$751.86	\$2,925	65,000	52,000	\$0.0450	\$0.00
PrismaPrepare Software	\$160.80	n/a	n/a	n/a	n/a	n/a
Totals	\$2,538.94	\$4,557.02				\$115.00
Total Monthly Spend Including Meter and Overages: \$7,210.96						

Proposed Configuration						
Model Name	Lease Payment	Maintenance Base Charge	Print Allowance	Est. Average Monthly Volume	Meter Rate	Meter Usage/Overages
Titan 6220	\$3,379.69	\$670.00	50,000	75,000	\$0.0030	\$75.00
Scan on VP135 and C810	n/a	n/a	n/a	n/a	n/a	n/a
VarioPrint 140	included above	\$195.00	50,000	75,000	\$0.0039	\$97.50
ImagePress C810	included above	\$1,170.00	30,000	62,400	\$0.0390	\$1,263.60
PrismaPrepare Software	\$168.70	included	n/a	n/a	n/a	n/a
Totals	\$3,548.39	\$2,035.00				\$1,436.10
Total Monthly Spend Including Meter and Overages: \$7,019.49						