

**Attachment A**  
**ONLINE TRAINING RFP - OCTOBER 20, 2020**  
**Scoring Summary**

Vendor	Headquarters	Proposed Solution (30 points)	Experience (30 points)	Cost Proposal (30 points)	Local Pasadena Business (5 points)	Small or Micro-Business (5 points)	Total Points: Max 100
LinkedIn Learning	Sunnyvale, CA	30	28.66	30	0	0	88.67
SkillSoft	Nashua, NH	29.66	30	10.5	0	0	71.16
Cornerstone on Demand	Santa Monica, CA	24.33	16.33	24.5	0	0	65.16

**Attachment B**  
**ONLINE TRAINING RFP - OCTOBER 20, 2020**  
**Cost Summary**

Vendor	Seats/ licenses	Cost: Year 1	Cost: Year 2	Cost: Year 3	TOTAL COST (3 Years)
LinkedIn Learning	1,000	\$25,200	\$26,460	\$27,783	<b>\$79,443</b>

Vendor	Seats	Cost: Year 1	Cost: Year 2	Cost: Year 3	TOTAL COST (3 Years)
Cornerstone on Demand	1,000	\$32,300	\$32,300	\$32,300	<b>\$96,900</b>

Vendor	Seats	Cost: Year 1	Cost: Year 2	Cost: Year 3	TOTAL COST (3 Years)
SkillSoft	1,000	\$76,700	\$76,700	\$76,700	<b>\$230,100</b>

**Disclosure Pursuant to the  
City of Pasadena Taxpayer Protection Amendment  
Pasadena City Charter, Article XVII**

Contractor/Organization hereby discloses its trustees, directors, partners, officers, and those with more than 10% equity, participation, or revenue interest in Contractor/Organization, as follows:

*(If printing, please print legibly. Use additional sheets as necessary.)*

1. **Contractor/Organization Name:** LinkedIn Corporation

2. **Type of Entity:**  
 non-government    nonprofit 501(c)(3), (4), or (6)

3. **Name(s) of trustees, directors, partners, officers of Contractor/Organization:**

LinkedIn is a wholly owned subsidiary of Microsoft Corporation.

4. **Names of those with more than 10% equity, participation or revenue interest in Contractor/Organization:**

Microsoft owns all shares of LinkedIn

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Date:     September 17, 2020