

Attachment C
SI (System Implementer) Red Clay Consulting

Service	Cost
Project Management	\$1,058,859
PM Post Go-Live Support	\$93,185
Software Installation	\$271,754
Business Process/Gap Analysis	\$977,842
Table Setup/System Configuration	\$796,454
Data Conversion	\$379,253
Interface(s)	\$1,855,439
Customization/Modifications	\$628,653
Report/Query Development	\$130,441
Testing/Testing Support	\$1,025,230
Training (detailed in Section 4.09)	\$326,599
Post-Implementation Support	\$402,143
Security Assessments	\$37,800
CSS Implementation	\$225,397
Total	\$8,209,048

EBPP (Electronic Bill Presentment) Infosend Inc.
Single Year Estimated Cost

Bills Generated Per year: 720,000			
Service	Price	Volume	Total
Printing	\$0.0840	720,000	\$46,080
Multiple Page Mail Piece Surcharge – Handwork	\$0.3500	1%	\$2,520
Electronic Address Updates – NGOALink or AGS	\$0.3500	1%	\$2,520
Paper	\$0.0140	720,000	\$10,080
Mailing Envelope	\$0.0170	720,000	\$12,240
Return Envelope	\$0.0150	720,000	\$10,800
Flat Single Window Envelope – Hand Stuffed	\$0.1700	1%	\$1,224
Insert Fee	\$0.0075	200,000	\$1,500
Print Image Archive – 5 Year	\$0.0270	720,000	\$19,440
Electronic Inserts	\$0.0035	200,000	\$700
Final Document Transfer	\$0.0150	720,000	\$10,800
Postage (Pass Through USPS Cost)	\$0.5000	720,000	\$360,000
Total			\$477,904*

- Contract totals do not include optional extension periods

EBPP (Electronic Bill Presentment) Infosend Inc.
5-Year Estimated Cost

	Year 1	Year 2	Year 3	Year 4	Year 5	5-Year Total
Electronic Bill Presentment, Print, Mail and Postage	\$477,904	\$477,904	\$477,904	\$477,904	\$477,904	\$2,389,520*

- Contract totals do not include optional extension periods

EBPP (Payment Processing) Paymentus Corp.
5-Year Estimated Cost

Payment Count Per Year: 220,000				
Year	Price	Increase	Estimated Payment Count	Total
2021	\$0.40	10%	242,000	\$96,800.00
2022	\$0.40	5%	254,100	\$101,640.00
2023	\$0.40	5%	266,805	\$106,722.00
2024	\$0.40	5%	280,145	\$112,058.10
2025	\$0.40	5%	294,153	\$117,661.01
				\$534,881.11*

- Contract totals do not include optional contract extensions

CSS: Accelerated Innovations
5-Year Total Cost

	Year 1	Year 2	Year 3	Year 4	Year 5	5-Year Total
Software Licensing and Hosting	\$107,300	\$107,300	\$107,300	\$107,300	\$107,300	\$536,500*

- Contract totals do not include optional contract extensions

Attachment D
Estimated Project Budget

Category	FY 2020	FY 2021	FY 2022	FY 2024	Total
Red Clay Consulting (SI)	\$2,322,862	\$4,580,431	\$1,305,755		\$8,209,048
Previously Approved Contracts	\$2,048,856	\$1,392,055	\$549,502		\$3,990,413
Internal Labor	\$2,400,000	\$3,000,000	\$800,000		\$6,200,000
Office Space and Equipment	\$170,000	\$100,000	\$90,000		\$360,000
IT Related Costs	\$1,800,000	\$300,000			\$2,100,000
Future Contracts	\$1,000,000	\$1,000,000	\$250,000		\$2,250,000
CIS Upgrade				\$1,400,000	\$1,400,000
Project Contingency	\$3,000,000				\$3,000,000
Total	\$12,741,718	\$10,372,486	\$2,995,257	\$1,400,000	\$27,509,461

- Estimated project budget does not include the contract expenses for Accelerated Innovations, Infosend Inc., and Paymentus Corp.
- Contracts for Accelerated Innovation, Infosend, Inc., and Paymentus, are for licensing and support and will be budgeted annually as operating expenses.