

AUTHORIZATION TO ENTER INTO CONTRACTS WITH EBSCO INDUSTRIES, INC.; MIDWEST TAPE, LLC; PROQUEST; AND CENGAGE LEARNING, INC. TO PROVIDE ELECTRONIC SERVICES AND INFORMATION TO THE PASADENA PUBLIC LIBRARY SYSTEM
December 17, 2018

Attachment A: Scores

eResource	Vendor	Product	Total Points: Max 100	Description and General Qualifications:			Cost: Max 30	Local Pa Business: Max 5	Small/Micro Business: Max 5
				Description: Max 30	General Qualifications: Max 30				
Auto Repair Database	EBSCO Industries, Inc. (Ipswich, MA) Cengage Learning, Inc. (Farmington Hills, MI)	Auto Make + Small Engine Repair Reference Center Cillion Library.com	82.7 81.7	28.3 28.3	26.0 26.0	28.3 27.3	0.0 0.0	0.0 0.0	
Book Reviews and Recommendations	EBSCO Industries, Inc. (Ipswich, MA) Cengage Learning, Inc. (Farmington Hills, MI)	Book Review Digest + Book Index with Reviews + Core Collections (Asst dj) + Novelist Plus + Novelist K-8 Plus Books and Authors	79.7 78.0	30.0 25.0	27.0 23.0	22.7 30.0	0.0 0.0	0.0 0.0	
Digital Comics/Graphic Novels	EBSCO Industries, Inc. (Ipswich, MA) Midwest Tape, LLC (Holland, OH) Recorded Books, Inc. (Prince Frederick, MD)	Graphic Novels Core Collection Hoopla R8 Digital Comics and Graphic Novels	2.3 84.0 71.0	2.3 27.3 23.7	0.0 27.3 24.0	0.0 29.3 23.3	0.0 0.0 0.0	0.0 0.0 0.0	
Digital Magazines	EBSCO Industries, Inc. (Ipswich, MA) Cengage Learning, Inc. (Farmington Hills, MI) Recorded Books, Inc. (Holland, OH)	Flipster General OneFile eMagazines	85.0 9.0 83.7	29.0 0.0 29.3	26.7 4.0 25.7	29.3 5.0 28.7	0.0 0.0 0.0	0.0 0.0 0.0	
Digital/Streaming Music	Midwest Tape, LLC (Holland, OH)	Hoopla	84.0	28.3	27.3	28.3	0.0	0.0	
Digital Videos	Midwest Tape, LLC (Holland, OH) ProQuest LP (Ann Arbor, MI) Recorded Books, Inc. (Holland, OH)	Hoopla Public Library Video Online Premium Streaming Video on Demand (Asst dj)	79.7 33.7 75.7	27.7 10.3 28.0	24.3 8.0 22.7	27.7 15.3 25.0	0.0 0.0 0.0	0.0 0.0 0.0	
Genealogy Resource	EBSCO Industries, Inc. (Ipswich, MA) ProQuest LP (Ann Arbor, MI) ProQuest LP (Ann Arbor, MI) ProQuest LP (Ann Arbor, MI)	MyHeritage Library Edition Ancestry Library Edition HeritageQuest Library Edition Fold3 Library Edition	76.3 85.3 76.3 86.7	29.3 30.0 25.0 10.7	26.0 26.0 24.0 12.0	21.0 29.3 27.3 16.0	0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0	
General Interest Research Database	EBSCO Industries, Inc. (Ipswich, MA) Cengage Learning, Inc. (Farmington Hills, MI) Cengage Learning, Inc. (Farmington Hills, MI) ProQuest LP (Ann Arbor, MI)	Academic Search Complete + Business Source Complete + MasterFile Complete + MAS Complete Academic OneFile General OneFile eLibrary	70.0 75.0 78.7 67.7	29.0 24.0 28.3 20.7	28.3 25.3 28.0 20.3	12.7 25.7 22.3 26.7	0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0	

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Attachment A: Scores (Continued)

eResource	Vendor	Product	Total Points: Max 100	Description and General Qualifications:					Local Pas Business: Max 5	Small/Micro Business: Max 5
				Description: Max 30	General Qualifications: Max 30	Cost: Max 30	Local Pas Business: Max 5	Small/Micro Business: Max 5		
Language-Learning Courses	Creative Empire, LLC (Farmington Hills, MI) EBSCO Industries, Inc. (Ipswich, MA) Cengage Learning, Inc. (Farmington Hills, MI) Recorded Books, Inc. (Holland, OH)	Mango Read It! + Rosetta Stone Library Solution Gale Courses Transparent Language Online	80.3 74.0 32.7 82.7	29.3 27.3 10.7 29.7	23.3 20.3 12.0 23.0	27.7 26.3 10.0 30.0	0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0		
Library Catalog Enrichment	EBSCO Industries, Inc. (Ipswich, MA)	Novelist Select	90.0	30.0	30.0	30.0	0.0	0.0		
Student Current Issues Database	EBSCO Industries, Inc. (Ipswich, MA) Cengage Learning, Inc. (Farmington Hills, MI) ProQuest LP (Ann Arbor, MI)	Points of View Reference Center Opposing Viewpoints in Context SIRS Issue Researcher	82.0 79.0 72.7	27.0 29.3 24.7	25.7 28.3 22.0	29.3 21.3 26.0	0.0 0.0 0.0	0.0 0.0 0.0		
Student Science Database	EBSCO Industries, Inc. (Ipswich, MA) Cengage Learning, Inc. (Farmington Hills, MI)	Applied Science & Technology Source + Science Reference Center Student Science Suite	88.0 56.8	30.0 18.8	28.7 20.0	29.3 18.0	0.0 0.0	0.0 0.0		
Student Social Science Database	ABC-Clio (Santa Barbara, CA) EBSCO Industries, Inc. (Ipswich, MA) Cengage Learning, Inc. (Farmington Hills, MI)	Student Social Science Suite History Reference Center Student Social Science Suite	83.0 0.0 59.0	27.0 0.0 20.0	28.3 0.0 29.0	27.7 0.0 10.0	0.0 0.0 0.0	0.0 0.0 0.0		
Test Preparation, Career and Professional Development	Brainfuse (New York, NY) Brainfuse (New York, NY) Brainfuse (New York, NY) EBSCO Industries, Inc. (Ipswich, MA) Cengage Learning, Inc. (Farmington Hills, MI) Xello (Toronto, ON, Canada)	HelpNow VetNow HelpNow + VetNow LearningExpress Library Testing & Education Reference Center	30.7 18.7 49.7 84.7 57.7 0.0	0.0 3.7 21.0 30.0 22.7 0.0	17.3 5.0 17.7 25.3 20.7 0.0	13.3 10.0 11.0 29.3 14.3 0.0	0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0		
LA Times-Current +Historical	ProQuest LP (Ann Arbor, MI)	Los Angeles Times	90.0	30.0	30.0	30.0	0.0	0.0		
Wall Street Journal -- Current	ProQuest LP (Ann Arbor, MI)	Wall Street Journal	90.0	30.0	30.0	30.0	0.0	0.0		

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Attachment B: Cost Summary

Vendor (Headquarters)	Resource	Product	Cost Year 1	Cost Year 2	Cost Year 3	Total Contract Cost (3-Year Term)	Cost Option Year 4	Total Cost (4 Years)	Cost Option Year 5	Total Cost (5 Years)	Contingency (10%)	Authorization Exceed Notice	
EBSCO Industries, Inc. (SpRING, MA)	Auto Repair Database	Auto Mate + Small Engine Repair Reference Center	\$ 8,705.00	\$ 8,956.00	\$ 9,235.00	\$ 26,906.00	\$ 9,512.00	\$ 36,418.00	\$ 9,798.00	\$ 46,216.00	\$ 4,622.00	\$ 50,838.00	
	Book Reviews and Recommendations	Book Review Digest + Book Index with Reviews + Core Collections List of + Novelite Plus + Novelite K	\$ 11,965.00	\$ 12,244.00	\$ 12,694.00	\$ 36,903.00	\$ 13,074.00	\$ 50,057.00	\$ 13,467.00	\$ 63,524.00	\$ 6,352.00	\$ 69,876.00	
	Digital Magazines	Flipster	\$ 24,000.00	\$ 24,000.00	\$ 24,000.00	\$ 72,000.00	\$ 24,000.00	\$ 96,000.00	\$ 24,000.00	\$ 120,000.00	\$ 12,000.00	\$ 132,000.00	
	Library Catalog Enhancement	Novelist Select	\$ 4,520.00	\$ 4,650.00	\$ 4,785.00	\$ 13,971.00	\$ 4,999.00	\$ 18,970.00	\$ 5,087.00	\$ 23,997.00	\$ 2,400.00	\$ 26,397.00	
	Student Current Issues Database	Points of View Reference Center	\$ 3,700.00	\$ 3,811.00	\$ 3,925.00	\$ 11,436.00	\$ 4,043.00	\$ 15,479.00	\$ 4,164.00	\$ 19,643.00	\$ 1,964.00	\$ 21,607.00	
	Student Science Database	Applied Science & Technology Source + Science Reference Center	\$ 4,750.00	\$ 4,893.00	\$ 5,039.00	\$ 14,682.00	\$ 5,190.00	\$ 19,872.00	\$ 5,346.00	\$ 25,218.00	\$ 2,522.00	\$ 27,740.00	
	Test Preparation, Career and Professional Development	LearningExpress Library	\$ 3,400.00	\$ 3,595.00	\$ 3,793.00	\$ 10,788.00	\$ 3,814.00	\$ 14,602.00	\$ 3,928.00	\$ 18,530.00	\$ 1,853.00	\$ 20,383.00	
	Total EBSCO Industries, Inc.			\$ 186,766.00	\$ 64,572.00	\$ 251,338.00	\$ 657,900.00	\$ 317,128.00	\$ 974,028.00	\$ 317,128.00	\$ 1,291,156.00	\$ 129,115.60	\$ 1,420,271.60
	Cengage Learning Inc. (Boston, MA)	General Interest Research Database	General OnFile	\$ 24,500.00	\$ 24,500.00	\$ 24,500.00	\$ 73,500.00	\$ 24,500.00	\$ 98,000.00	\$ 24,500.00	\$ 122,500.00	\$ 12,250.00	\$ 134,750.00
	Midwest Tape, LLC (Holland, OH)	Digital/Streaming Music, video and digital comics/graphic novels	Hoopla	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 75,000.00	\$ 25,000.00	\$ 100,000.00	\$ 25,000.00	\$ 125,000.00	\$ 12,500.00	\$ 137,500.00
ProQuest IP (Ann Arbor, MI)	Genealogy Resource	Ancestry Library Edition	\$ 4,485.00	\$ 4,589.00	\$ 4,706.00	\$ 13,780.00	\$ 4,823.00	\$ 18,593.00	\$ 4,944.00	\$ 23,479.00	\$ 2,348.00	\$ 25,827.00	
	LA Times Online	Los Angeles Times	\$ 5,385.00	\$ 5,733.00	\$ 5,925.00	\$ 17,043.00	\$ 6,073.00	\$ 23,116.00	\$ 6,225.00	\$ 29,341.00	\$ 2,934.00	\$ 32,275.00	
	LA Times Online	Los Angeles Times Historical	\$ 9,715.00	\$ 10,006.00	\$ 10,306.00	\$ 30,027.00	\$ 10,354.00	\$ 40,381.00	\$ 10,828.00	\$ 51,209.00	\$ 5,121.00	\$ 56,330.00	
Total ProQuest IP	Wall Street Journal Online	Wall Street Journal	\$ 6,579.00	\$ 6,771.00	\$ 6,974.00	\$ 20,324.00	\$ 7,149.00	\$ 27,473.00	\$ 7,377.00	\$ 34,793.00	\$ 3,479.00	\$ 38,272.00	
	Total ProQuest IP			\$ 21,679.00	\$ 22,556.00	\$ 23,005.00	\$ 67,337.00	\$ 22,171.00	\$ 89,508.00	\$ 22,171.00	\$ 111,679.00	\$ 11,167.90	\$ 122,846.90
TOTAL FISCAL IMPACT											\$ 774,268.00		