May 16, 2011

Mayor Bill Bogaard Pasadena City Council 100 North Garfield Avenue Pasadena, CA 91109 CHAMBER OF COMMERCE & CIVIC ASSOCIATION 844 E. Green St., Suite 208 Pasadena, CA 91101-5438 (626) 795-3355 FAX (626) 795-5603

Re: Contract Award for Audit Services, Agenda Item 6

Dear Mayor Bogaard and City Council,

The Pasadena Chamber of Commerce has been very interested in efforts to have the City of Pasadena do more work with local firms. We have been involved with the Department of Finance and the Pasadena First, Buy Local campaign.

While the process is not perfect, and there are certainly local companies that could have bid on this project but were not aware of the work availability, we recognize the effort made by your staff to solicit local companies to compete for this contract. There is certainly a long way to go to perfect these efforts, but the Pasadena Chamber would like to recognize that your Finance Department and its staff made a sincere effort to reach out to local companies and invite them to compete for the auditing service contract you are considering this evening.

The Pasadena Chamber of Commerce is very pleased that the recommendation from your staff is to award the audit services contract to a firm with offices in Pasadena. This contract shows very clearly that local firms, if aware of the opportunity, are capable, qualified and able to compete for any work with the City of Pasadena. It is also nice to note that the local firm was the lowest bidder of those that were considered qualified to perform the work. I am also pleased to note that Brown Armstrong Accountancy Corporation has shown its commitment to the Pasadena business community by being a member in good standing of the Pasadena Chamber of Commerce.

The Pasadena Chamber of Commerce endorses your staff recommendation and hopes you will support the recommendation to award the contract for audit services to Brown Armstrong Accountancy Corporation.

Paul Little

President and Chief Executive Officer