

# Agenda Report

**DATE:** August 2, 2010

**TO:** CITY COUNCIL

**FROM:** CITY MANAGER

**SUBJECT:** AUTHORIZATION TO ENTER INTO A PURCHASE ORDER CONTRACT WITH SANOFI PASTEUR TO ACQUIRE VACCINES FOR THE HEALTH DEPARTMENT'S IMMUNIZATION CLINIC

**RECOMMENDATION:**

It is recommended that the City Council authorize the issuance of a Purchase Order Contract to Sanofi Pasteur for the period July 1, 2010 through June 30, 2011 not to exceed \$90,000 for the purchase of vaccines for the Health Department's Immunization Clinic. Competitive Bidding is not required pursuant to City Charter Section 1002(C), contracts for labor, materials, supplies or services available from only one vendor.

**BACKGROUND:**

The Pasadena Public Health Department's (PPHD) Immunization Clinic provides immunizations and information to protect children and adults from infectious diseases (e.g. influenza, hepatitis A, malaria, typhoid, etc.). The Immunization Clinic administers standard childhood and adult vaccines and is also the only public health clinic in Los Angeles County to offer a broad range of travel immunizations recommended for numerous countries around the world. Sanofi Pasteur pharmaceutical company is the only producer and distributor of Diphtheria Tetanus, Yellow Fever, Typhim VI, Meningococcal, Japanese Encephalitis, Pertussis/Tetanus/Diphtheria, Purified Protein Derivative and Polio vaccines, and is also the distributor for Rabies vaccine.

For routine childhood and adult vaccines, the Centers for Disease Control and Prevention estimates a cost saving to society of \$18.40 for every \$1 dollar spent, making vaccinations an integral part of the Public Health Department's goals of reducing preventable illness and controlling health related costs. In addition, PPHD is one of the few providers of travel immunizations in the community, and offers travel vaccines at competitive pricing compared to private providers. Customers of the Immunization Clinic pay fees ranging from \$15 to \$435 based on current market pricing. Fees for travel immunizations are set to cover the full cost of the various immunizations and staff time associated with administering those vaccines and operating the clinic activities related to travel vaccines. Consequently, operation of the travel vaccine program is not a burden on the Health Fund or the General Fund. During FY 2010,

**Purchase Order for Travel Vaccines**

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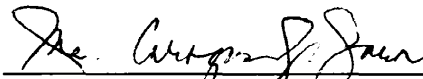
over 4,100 immunizations were administered to 4,300 clients. The projected cost of operating the Immunization Clinic in FY 2011 is \$398,600 and includes the costs of vaccines from five different manufacturers, each of which provides vaccines that are proprietary.

In addition to providing travel vaccines, PPHD's Immunization Clinic conducts an outreach campaign to increase awareness about the importance of immunizations to reduce the risk of acquiring preventable diseases throughout an individual's life span. The campaign also promotes the availability of this community service by the Public Health Department on a walk-in, non-appointment basis.

**FISCAL IMPACT:**

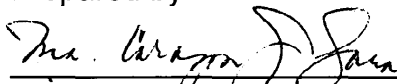
Estimated revenues and appropriations for this program have been included in the Public Health Department's FY 2011 Disease Prevention and Control Division budget account # 563000.

Respectfully submitted,



FOR HEIDI E. PETERSEN-LEACH  
Interim Director  
Public Health Department

Prepared by:



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Division Manager  
Communicable Disease Prevention  
& Control Division

Approved by:



MICHAEL BECK  
City Manager

**Disclosure Pursuant to the  
City of Pasadena Taxpayer Protection Amendment of 2000  
Pasadena City Charter, Article XVII**

Contractor/Organization hereby discloses its trustees, directors, partners, officers, and those with more than a 10% equity, participation, or revenue interest in Contractor/Organization, as follows:  
*(If printing, please print legibly. Use additional sheets as necessary.)*


**1. Contractor/Organization Name: SANOFI PASTEUR**

**2. Name(s) of trustees, directors, partners, officers of Contractor/Organization:**

PRESIDENT, DAMIAN BRAGA
VP FINANCE, FRANK EPIFANO
VP HUMAN RESOURCES, DALE PARISI

**3. Names of those with more than a 10% equity, participation or revenue interest in Contractor/Organization:**

HOOVERS – AD & B COMPANY – (866) 328 – 2373

Prepared by: Terry Moncada 

Title: Interim Staff Assistant IV

Date: 8/4/2010

For office use only: Contract/Transaction No. _____  If not a contract, type of transaction: _____
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