

Agenda Report

TO: CITY COUNCIL

DATE: November 20, 2006

FROM: CITY MANAGER

SUBJECT: AUTHORIZATION TO ENTER INTO A "CARDIAC CARE PROGRAM EQUIPMENT AGREEMENT" WITH THE COUNTY OF LOS ANGELES TO PURCHASE AND SUBMIT FOR REIMBURSEMENT OF EIGHTEEN 12-LEAD ELECTROCARDIOGRAPH MACHINES AND ASSOCIATED TRAINING ON THE USE OF THE MACHINES

RECOMMENDATION

It is recommended that the City Council:

1. Authorize the City Manager to enter into a Cardiac Care Program Equipment Agreement, by and between the County of Los Angeles.
2. Authorize the issuance of a contract to Medtronic Emergency Response Systems (Medtronic) in the amount not to exceed \$293,255 for the purchase of eighteen 12-Lead Electrocardiograph (EKG) machines.
3. Grant the proposed purchase order an exemption from competitive bidding pursuant to City Charter section 1002 (H), contracts with other governmental entities or their contractors for labor, material, supplies or services.

BACKGROUND

Acute myocardial infarction (heart attack) remains the leading cause of death of adults in the United States. Survival from a heart attack is largely dependent on prompt recognition and rapid intervention. Data confirms that the faster a patient can be identified as having an acute heart attack, the faster corresponding intervention may be delivered in an effort to reduce death of cardiac tissue and save lives.

Increasingly, there is national interest in developing a systematic approach to the pre-hospital care of heart attack 9-1-1 patients supported by organizations such as the American College of Cardiology and the American Heart Association (AHA). The AHA advocates 12-Lead EKG machines as standard equipment on all paramedic units.

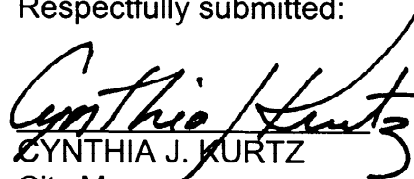
On September 5, 2006, the County Board of Supervisors approved \$4 million in Measure B Trauma Property Assessment funding. This one-time only funding is to reimburse paramedic service provider agencies for initial purchase of 12-Lead EKG machines and initial training of paramedic and emergency medical technician personnel on the use of the machines.

Per the Agreement, the County has authorized purchase/reimbursement for 18 machines. In the selection of Medtronic for the contract pricing, Pasadena Fire Department (PFD) would piggyback on a contract based on competitive bidding process undertaken by the City of Los Angeles; Medtronic has extended the same pricing to PFD.


FISCAL IMPACT

These funds, not to exceed the amount of \$293,255, will be reimbursed to the Fire Department budget account 8504-101-363300 once the machines are purchased and an invoice is submitted to the County per the Agreement. Appropriations and revenues for this grant will be recognized in a separate budget amendment agenda report.

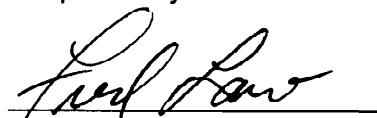
Respectfully submitted:


CYNTHIA J. KURTZ
City Manager

Approved by:


Dennis J. Downs
Fire Chief

Prepared by:


Fred Law
Fire Battalion Chief

**Disclosure Pursuant to the
City of Pasadena Taxpayer Protection Amendment of 2000
Pasadena City Charter, Article XVII**

Contractor/Organization hereby discloses its trustees, directors, partners, officers, and those with more than a 10% equity, participation, or revenue interest in Contractor/Organization, as follows:
(If printing, please print legibly. Use additional sheets as necessary.)

1. Contractor/Organization Name:

MEDTRONIC

2. Name(s) of trustees, directors, partners, officers of Contractor/Organization:

<u>SEE ATTACHED LIST</u>
<u>MEDTRONIC IS A PUBLICLY TRADED COMPANY LISTED ON THE NYSE (NYSE:ADT). Additional information is available at www.MEDTRONIC.COM</u>

3. Names of those with more than a 10% equity, participation or revenue interest in Contractor/Organization:

<u>NONE</u>

Prepared by: David Westger

Title: SENIOR LEGAL COUNSEL

Date: 11-15-06

For office use only: Contract/Transaction No. _____
If not a contract, type of transaction: _____



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Corporate Governance

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Medtronic, Inc Board of Directors

Biographies

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WILLIAM R. BRODY, M.D., Ph.D.
President of The Johns Hopkins University
Director since 1998

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Dr. Brody has been President of The Johns Hopkins University since September 1996; Provost of the University of Minnesota Academic Health Center from September 1994 to May 1996; Martin Donner Professor and Director of the Department of Radiology at The Johns Hopkins University School of Medicine from 1994. He is also a director of AEGON, USA (insurance and investr products), a division of AEGON, N.V. and Mercantile Bankshares (bank holding company).

Class III Director
Term expires 2007

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ARTHUR D. COLLINS, JR.
Chairman of the Board and Chief Executive Officer
Medtronic, Inc.
Director since 1994

Mr. Collins has been Chairman of the Board and Chief Executive Officer of Medtronic since April 2002; President and Chief Executive Officer from May 2001 to April 2002; President and Chief Operating Officer from August 1996 to April 2001; Chief Ope from January 1994 to August 1996; and Executive Vice President and President of Medtronic International from June 1992 to Januar was Corporate Vice President of Abbott Laboratories (health care) from October 1989 to May 1992 and Divisional Vice President of th from May 1984 to October 1989. He is also a director of U.S. Banc Cargill, Inc., a member of the Board of Overseers of The Wharton University of Pennsylvania and a member of the board of The Insti Technology Studies.

Class III Director
Term expires 2007

Corporate Documents

[Restated Articles Of Incorporation](#)

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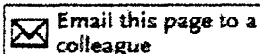
Contact the Audit Committee and/or Board of Directors

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SHIRLEY ANN JACKSON, Ph.D.
President of Rensselaer Polytechnic Institute
Director since 2002



Dr. Jackson has been President of Rensselaer Polytechnic Institute since 1999. She was Chair of the U.S. Nuclear Regulatory Commission from 1995 to July 1999 and Professor of Physics at Rutgers University from 1995. She is a member of the National Academy of Engineering and of the American Academy of Arts and Sciences and of the American Society. She is a trustee of the Brookings Institution, a Life Trustee and a member of the Counsel on Foreign Relations. She is also a director of the New York Stock Exchange, Federal Express Corporation, Marathon Corporation, Public Service Enterprise Group, and International Business Machines Corporation.

Class I Director
Term expires 2008

DENISE M. O'LEARY
Private Venture Capital Investor
Director since 2000

Ms. O'Leary has been a private venture capital investor in a variety of early stage companies since 1996. Ms. O'Leary is a director of US Airways Group, Inc. and was a director of Chiron Corporation (biotechnology) until it was acquired by Novartis in April 2005. She is also a member of the Stanford University Board of Trustees, Chair of the Stanford Board Committee for the Stanford Medical Center and director of Stanford Hospitals and Clinics, where she was chair of the board from 2000 through 2005.

Class I Director
Term expires 2008

JEAN-PIERRE ROSSO
Chairman of World Economic Forum USA Inc.
Director since 1998

Mr. Rosso has been Chairman of World Economic Forum USA Inc. since April 2006. Mr. Rosso served as Chairman of CNH Global N.V. (agricultural and construction equipment) from November 1999 until his retirement in May 2004; was Chief Executive Officer of CNH Global N.V. from November 1999 to November 2000; Chairman and Executive Officer of Case Corporation (agricultural and construction equipment) from March 1996 to November 1999. He is also a director of ADC Telecommunications, Inc., Bombardier, Inc., and Eurazeo.

Class I Director
Term expires 2008

JACK W. SCHULER
Chairman of the Board of Stericycle, Inc. and

Ventana Medical Systems, Inc.

Director since 1990

Mr. Schuler has been Chairman of the Board of Stericycle, Inc. (medical treatment and recycling) since March 1990 and Chairman of the Board of Ventana Medical Systems, Inc. (immunohistochemistry diagnostic products) since November 1995; was President and Chief Operating Officer of Becton Dickinson Laboratories (health care products) from January 1987 to August 1989; and a director of that company from April 1985 to August 1989.

*Class I Director**Term expires 2008***RICHARD H. ANDERSON****Executive Vice President, UnitedHealth Group**

Director since 2002

Mr. Anderson has been the Executive Vice President of UnitedHealth Group, Inc. and Chief Executive Officer of its Ingenix subsidiary since November 2004. Mr. Anderson was Chief Executive Officer of Northwest Airlines Corporation and its principal subsidiary, Northwest Airlines, Inc. from February 2001 to October 2003. Mr. Anderson serves on the Board of Cargill, Inc.

*Class II Director**Term expires 2009***MICHAEL R. BONSIGNORE****Retired Chairman and Chief Executive Officer Honeywell International, Inc.**

Director since 1999

Mr. Bonsignore served as Chairman and Chief Executive Officer of Honeywell International, Inc. from April 2000 to his retirement in July 2001; Chief Executive Officer of Honeywell International from December 1999 to July 2001; Chairman of the Board and Chief Executive Officer of Honeywell, Inc. from April 1993 to December 1999. Mr. Bonsignore is also a member of the National Geographic Society Board of Trustees.

*Class II Director**Term expires 2009***ROBERT C. POZEN****Chairman, MFS Investment Management**

Director since 2004

Mr. Pozen has been Chairman of MFS Investment Management and a director of MFS Mutual Funds since February 2004 and

previously was Secretary of Economic Affairs for the Commonwealth of Massachusetts from January 2003 to December 2003; Olin visiting professor, Harvard Law School, 2002 to 2003; Vice Chairman of Fidelity Investments from June 2000 to December 2001 and President of Fidelity Management & Research from April 1997 to December 2001; a director of BCE, the parent company of Bell Canada.

Class II Director
Term expires 2009

GORDON M. SPRENGER
Retired President and Chief Executive Officer of Allina Health Systems
Director since 1991

Mr. Sprenger served as President and Chief Executive officer of Allina Health System from June 1999 until his retirement in October 2001. He is also past Chair of the Board of the American Hospital Association.

Class II Director
Term expires 2009

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Arthur D. Collins, Jr.
Chairman and Chief Executive Officer

[Biography](#)



SUSAN ALPERT, Ph.D., M.D.
Senior Vice President - Chief Quality and Regulatory Officer

[Biography](#)



RICHARD E. KUNZ
Senior Vice President, Medtronic Neurological, Gastr and Urology, and C Management

[Biography](#)



JEAN-LUC BUTEL
Senior Vice President and President, Asia Pacific

[Biography](#)



STEPHEN MAHLE
Executive Vice President, Cardiac Disease Management

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TERRANCE CARLSON
Senior Vice President, General Counsel and Corporate Secretary

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STEPHEN N. OESTERLIE
Senior Vice President Medicine and Tech

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H. JAMES DALLAS
Senior Vice President and Chief Information Officer

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OERN R. STUGE,
Senior Vice President, Cardiac

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MICHAEL DEMANE
Senior Vice President and President Europe, Canada, Latin America and Emerging Markets

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SCOTT R. WARD
Senior Vice President, Vascular

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GARY ELLIS
Senior Vice President and Chief

PETER WEHRLY
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Senior Vice President, International Relations

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WILLIAM A. HAWKINS
President and Chief Operating Officer

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