

Were the City to undertake its own bid process for the purchase of a single cable pulling device, it would be unlikely that it would yield a price as low as that currently being offered by Terex Utilities West, Inc. With the rise in steel cost alone, the City can expect at least a 5% savings from current pricing for an identical trailer.

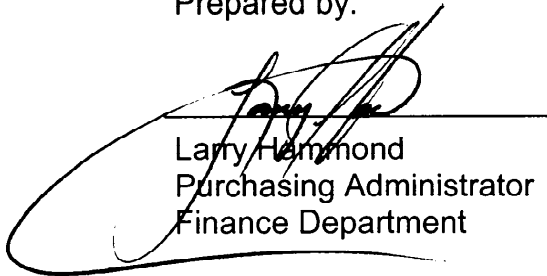
FISCAL IMPACT

The funding for this equipment, in the amount of \$87,073 is available in account 8505-411-843220-0392-00000-00.

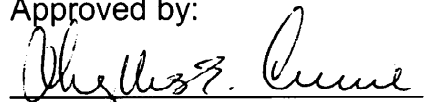
Respectfully submitted,


Cynthia J. Kurtz
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